

M E M O R A N D U M

July 13, 2021

TO: Government Operations and Fiscal Policy Committee
Planning, Housing and Economic Development Committee

FROM: Robert H. Drummer, Senior Legislative Attorney
Carlos Camacho, Legislative Analyst

SUBJECT: Bill 3-21, Special Taxing Area Laws – Silver Spring Business Improvement District – Established

PURPOSE: Worksession – Committees to make recommendations on Bill

Expected attendees:

- Ken Hartman, Strategic Partnerships Director
- Steve Silverman, representing the BID applicants
- Theo Holt, OLO
- Stephen Roblin, OLO
- Gino Renne, MCGEO
- Carson Henry
- Reemberto Rodriguez

Bill 3-21, Special Taxing Area Laws – Silver Spring Business Improvement District – Established, sponsored by Lead Sponsors, Councilmember Riemer and Council President Hucker, and Co-Sponsors, Councilmembers Friedson, Katz, Navarro and Rice, was introduced on January 12, 2021. A public hearing was held on February 23 at which a handful of speakers testified on the Bill.¹

Bill 3-21 would:

- establish a business improvement district in Silver Spring;
- establish guidelines for the District and authorize a district corporation to manage the District; and
- authorize a tax on nonexempt property located in the District to finance the operations of the district corporation.

¹#SilverSpringBID

MD Code, Economic Development, §§ 12-601 through 12-612 authorizes the County to establish a business improvement district in the County. Section 12-602 states the purpose of a business improvement district must be to:

- (2) promote the general welfare of the residents, employers, employees, property owners, commercial tenants, consumers, and the general public within the geographic area of the business improvement districts.

The State law provides that the County must establish the district based on an application from a group of private property owners in the proposed district. Bill 3-21, as introduced, would establish a business improvement district in an area similar, but not identical, to the current Silver Spring Urban District created by Chapter 60 of the County Code based on the application filed by property owners in the proposed district. The property owners submitted an updated and amended application that would cover the entire Silver Spring Urban District after the Bill was introduced. The amended application is posted on the Council website at: [BID Application \(montgomerycountymd.gov\)](http://montgomerycountymd.gov/BID_Application).

The district would be operated by a district corporation organized by the property owners in the district. The County would impose a business improvement tax on non-exempt property owners in the district and may provide additional funds, including a portion of the Silver Spring Parking Lot District revenues. The district corporation would be required to provide public services and facilities to serve the property and persons within the district instead of the County as a whole.

A memorandum from the lead sponsors, Councilmember Riemer and Council President Hucker, explaining the reason for this Bill is at ©18-19.

Background

A BID can generally be defined as “a privately directed and publicly sanctioned organization that supplements public services within geographically defined boundaries by generating multiyear revenue through a compulsory assessment on local property and/or businesses.”² While BID’s can vary in size and budget, they typically have some common characteristics³:

- Largest and most frequently cited revenue source is tax assessments on property and/or business owners. However, assessments can be based on different factors, for example, assessed property (most common), square footage, sales receipts, business license fees, flat rate based on business location and type, or a combination of methods.

² Hoyt, L. and D. Gopal-Agge. 2007. "The Business Improvement District Model: A Balanced Review of Contemporary Debates." Geography Compass, Vol. 1, No. 4, pp. 946-958.

³ Craig Howard and Stephanie Bryant. “Case Studies of Local Business and Community Districts.” OLO Report 2015-7. February 24, 2015. Available at: https://www.montgomerycountymd.gov/OLO/Resources/Files/2015_Reports/OLO%20Report%202015-7.pdf

- Governed by a board of directors, which can vary in size, representing particular membership groups (e.g. retail business owners, property owners, tenants, etc.) and selected via elections or appointments by local governing bodies.
- Local government oversight often includes sunset provisions on either BID funding sources or the contract with the BID organization to provide services and also may require formal and informal reporting on use of funds, program accomplishments, assets and liabilities, income-producing activities, etc.
- BIDs generally provide maintenance, security, transportation, marketing, public space management (e.g. urban façade development and code compliance), social services, and business recruitment.

BIDs generally are required to produce annual reports for their constituents and local government partners, which typically include budget and financial reports, an independent financial audit, and an annual report on programming within the district. With regards to measuring the performance of a BID, metrics such as vacancy rates, number of visitors and businesses, crime statistics, property and rent values, and changes in local employment can be used to determine whether the BID is accomplishing its intended goals and objectives.

Montgomery County Urban Districts

Chapter 68A of the Montgomery County Code authorizes the creation of urban districts and urban district corporations – special taxing districts that provide additional services within a defined area in order to “maintain and enhance... areas of Montgomery County [that] have become, or may in the future become, intensely developed communities containing diversified commercial, institutional, and residential development.”

Chapter 68A states that the County should:

- (1) increase the maintenance of the streetscape and its amenities;
- (2) provide additional public amenities such as plantings, seating, shelters, and works of art;
- (3) promote the commercial and residential interests of these areas; and
- (4) program cultural and community activities.

These public services are meant to be “(1) primarily of benefit to the property and persons within the urban district rather than to the County as a whole; and (2) in addition to services and facilities that the County provides generally.

The County currently has urban districts in Silver Spring and Wheaton, and an urban district corporation in Bethesda.

Silver Spring Urban District. The Silver Spring Urban District (SSUD) website states the Urban District:

“provides enhanced services to the Central Business District to ensure that downtown Silver Spring is maintained as a clean, safe and attractive environment to promote a vibrant social and

business climate to support long-term economic viability and vitality. SSUD services include ambassadorship, security, streetscape maintenance, walkway repairs, tree maintenance, marketing, promotions and special events. The Silver Spring Urban District sponsors a summer concert series, the Silver Spring Jazz Festival, the Montgomery County Thanksgiving Parade, and other events to attract people to downtown Silver Spring.”

The SSUD Approved FY22 budget is \$3,914,111, of which 69% represents personnel costs and 31% covering other operating expenses. The SSUD currently employees 38 full-time County employees. Operating expenses consists of Program Administration, Enhanced Security and Ambassadorship, Promotion of Community and Business Activities, and Streetscape Maintenance.

BUDGET SUMMARY					
	Actual FY20	Budget FY21	Estimate FY21	Recommended FY22	%Chg Bud/Rec
URBAN DISTRICT - SILVER SPRING					
EXPENDITURES					
Salaries and Wages	1,902,166	1,861,026	1,584,439	1,945,230	4.5 %
Employee Benefits	722,508	786,373	663,509	771,083	-1.9 %
Urban District - Silver Spring Personnel Costs	2,624,674	2,647,399	2,247,948	2,716,313	2.6 %
Operating Expenses	1,041,410	1,186,654	1,186,654	1,197,798	0.9 %
Urban District - Silver Spring Expenditures	3,666,084	3,834,053	3,434,602	3,914,111	2.1 %
PERSONNEL					
Full-Time	37	38	38	38	---
Part-Time	0	0	0	0	---
FTEs	34.90	35.00	35.00	35.00	---
REVENUES					
Optional Method Development	123,936	150,000	89,211	120,000	-20.0 %
Property Tax	911,367	1,022,638	1,007,897	1,037,864	1.5 %
Urban District - Silver Spring Revenues	1,035,303	1,172,638	1,097,108	1,157,864	-1.3 %

**Note – The Council passed the County Executive’s FY22 Recommended Urban District Budget*

The SSUD is expected to collect \$1,157,864 in total revenue in FY22. The primary revenue source for the SSUD is property tax revenue from the Urban District Tax that is currently set at \$.024 per \$100 of tax assessed value levied against all the assessable real and personal property in the Urban District. The SSUD is projected to collect \$1,037,864 in tax revenue in FY22. The other funding source for the SSUD is the transfer from the Silver Spring Parking Lot District to the Urban District. Section 60-16(c)(1)(A) authorizes the Council to transfer revenue from parking fees to the fund of any urban district from which the fees are collected. In FY21, the Council approved the transfer of \$2,813,959 from the Silver Spring Parking Lot District to the SSUD. In FY22, the Council approved a slightly smaller PLD transfer of \$2,704,922.

Currently, the Silver Spring Regional Services Center manages the SSUD program. In addition, the Silver Spring Urban District Advisory Committee, created by § 68A-5 of the County Code, advises the County Government “on all aspects of the program, management, and finances of the Urban District.” The Committee meets monthly and is comprised of 11 members appointed by the County Executive and confirmed by the County Council. Two members are persons nominated by the Silver Spring Chamber of Commerce, three members represent optional method developers, three business representatives that employ fewer than 25 employees, two residential

community members from the Urban District, and one member who is on the Silver Spring Citizens Advisory Board.⁴

One of the issues that must be worked out to establish the Silver Spring BID through Bill 3-21 is how the BID would work with the existing Silver Spring Urban District and avoid duplication of efforts?

The Economic Impact Statement anticipates Bill 3-21 would result in positive net economic impacts on businesses and residents of the district, but the costs and benefits would be unevenly distributed among stakeholders. OLO also noted that the economic benefits would be dependent on the resolution of other issues raised by the Bill. See ©26-39.

The Racial Equity and Social Justice Impact Statement anticipates a possible negative impact on racial equity and social justice. First, the initial application forming the basis of the OLO review excluded certain properties located in Fenton Village where 80% of the business owners are people of color. The updated application appears to now include these properties. OLO also noted that the BID would be mostly governed by large business owners instead of the broad group of stakeholders helping to operate the Urban District. See ©20-25.

The County Attorney's Office (OCA) did not find any legal impediments to the enactment of Bill 3-21. The OCA provided an opinion that the board of directors for the district corporation would be subject to the Open Meetings Act and that the corporation would likely be subject to the Maryland Public Information Act. The OCA also concluded that the County Ethics Law and the Maryland Local Government Tort Claims Act would not apply. Finally, the OCA recommended an amendment to reflect the current Charter § 305 limit on property tax rates. See ©40-47.

Public Hearing

There were 6 speakers at the public hearing. Dale Tibbitts, representing the County Executive, opposed the Bill (©48-49). Mr. Tibbitts recognized that the Silver Spring Urban District needs improvement but argued that repairing the existing Urban District operation rather than creating a BID is preferable. Mr. Tibbitts pointed to OLO's conclusion that the BID would have a negative effect on racial equity and social justice, that the union representing the County employees working for the Urban District, MCGEO, opposed the Bill, and that the largest property owners would control the BID. Lisa Blackwell-Brown, representing MCGEO, opposed the Bill because it would not protect the jobs of its members who work for the Urban District. (Testimony of Gino Renne on behalf of MCGEO at ©50-51).

Emma Whalen, a small business owner in Silver Spring, Richard Bradley, Charles Atwell, a former business owner in Silver Spring, and Tsega Haile, a small business owner in Silver Spring, all supported the Bill. The Council also received written testimony from Dan Reed, a resident of Silver Spring, supporting the Bill with some reservations about the potential dominance of the BID by large property owners (©52-53) and a small business owner, Ernest Bland, raising concerns about the possible adverse effect on local small businesses in the Urban District (©54). The Silver

⁴ <https://www.montgomerycountymd.gov/silverspring/boardscommittees/uac/index.html>

Spring Citizens Advisory Board also submitted written testimony raising concerns about the Bill at ©75-76.

The Council also received written correspondence expressing concerns with the Bill from Abbe Levin of Chuck Levins (©81), Fenton Village, Inc. (©82), and 8204 Associates LLC (©83). The Council also received a joint letter from Avi Halpert, United Therapeutics, Bryant Foulger, Foulger-Pratt, Paul Weinschenk, Peterson Companies, and Bruce Lee, LDG, Inc. questioning the potential increase in the tax rates, the composition of the BID Board of Directors, and the division of duties between the SSUD and the BID (©77).

GO-PHED Worksession 1

Council President Tom Hucker also participated. Reemberto Rodriguez, Regional Service Center and Dale Tibbitts, County Executive's Office represented the Executive Branch. Steve Silverman, representing the BID applicants, Gino Renne, MCGEO, Theo Holt, OLO also answered questions. Senior Legislative Attorney Robert Drummer and Legislative Analyst Carlos Camacho represented the Central Staff.

The Committee reviewed the Bill and the purpose of the proposed Silver Spring BID. Mr. Silverman explained that the applicants believe a BID can improve marketing of Silver Spring and can negotiate a contract with the Executive to permit the Urban District employees continue to provide clean and safe services. Mr. Tibbitts explained the Executive's position. Mr. Renne stated that MCGEO would prefer splitting the duties between the SSUD and the BID in the law and distribute funding based on responsibilities. Councilmember Katz suggested a town hall meeting with the stakeholders to gain more input. Council President Hucker asked for an organization chart for the Urban District showing vacant positions and supervisory positions. Mr. Tibbitts agreed to provide that information. The Executive Branch subsequently provided the organization chart with this information attached at ©85.

The Committee agreed that any solution must protect the jobs of the County employees working for the SSUD. The Committee asked Mr. Silverman to get together with the Executive Branch to try to negotiate a division of responsibilities. Mr. Renne also told the Committee that MCGEO and the Executive are about to embark on a project to reorganize and streamline the entire Executive Branch that could affect the operation of the SSUD.

Issues

1. Does the application satisfy the requirements for a BID?

MD Code, Economic Development, §§ 12-608 specifies the necessary documentation needed in order to submit a completed application to a governing body. On January 12, 2021 a group of 171 business owners submitted to the County Council and the County Executive an application for the creation of the Silver Spring BID. On February 16, 2021 the same group submitted an updated application which included additional signatures from property owners within the Silver Spring Central Business District allowing the proposed BID boundaries to

correspond to the existing Silver Spring Urban District boundary. A new map was also included showing the updated BID boundary. Section 12-608(b) requires the following content in an application:

- (1) *a statement setting forth:*
 - (i) *the proposed name and address of the district corporation; and*
 - (ii) *the street address of each owner of nonexempt property within the proposed district;*
- (2) *a statement expressing the intent to establish a district corporation that is signed by:*
 - (i) *owners of at least 51% interest in the assessed value of the nonexempt property and, subject to subsection (c) of this section, a designated board member of a condominium or cooperative housing corporation within the proposed district; and*
 - (ii) *owners of at least 51% of the total number of parcels of nonexempt property and, subject to subsection (c) of this section, a designated board member of a condominium or cooperative housing corporation within the proposed district;*
- (3) *a proposed 3-year business plan that contains:*
 - (i) *the goals and objectives of the proposed district;*
 - (ii) *the annual proposed business improvement district tax for the proposed district's common operations and the formula used to determine each member's district tax; and*
 - (iii) *the maximum amount and the nature of start-up costs incurred before the district's establishment;*
- (4) *a tax assessor's map of the geographic area of the proposed district;*
- (5) *a list of the proposed initial board of the proposed district corporation;*
- (6) *the proposed articles of incorporation and the bylaws of the district corporation; and*
- (7) *for all nonexempt property within the proposed district:*
 - (i) *the name and mailing address of each owner; and*
 - (ii) *the most recent assessed value.*

The application submitted by the group of business owners included the following:

- (1) The name of the proposed BID is DOWNTOWN SILVER SPRING BUSINESS IMPROVEMENT DISTRICT, INC. with the office of the corporation being located at 8757 Georgia Avenue, Silver Spring, Maryland, 20910. The application includes the street addresses of all the nonexempt property owners for the 394 nonexempt properties identified addresses within the proposed BID boundaries.
- (2) The application contained signatures from property owners of property in the proposed district assessed at \$2,483,830,480 or 73% of the total assessed value of all nonexempt property in the district. The application also included signed

statements of support from the owners of 208 of the 394 parcels of nonexempt property in the district, or 53%.

(3) The applicants stated that their mission is:

...to provide integrated services and programs that lead to a more vibrant, dynamic environment intended to help stimulate business and residential quality of life. Beyond focusing on the immediate needs of ensuring that the area is clean, safe and friendly, as well as including well-maintained and inviting public spaces, the BID will also focus on sustaining a vision of the area that is vibrant, dynamic and inclusive, paying particular attention to consumer and investor marketing.

The applicants expressed the following goals:

- To promote downtown Silver Spring as Greater Washington's most dynamic, diverse and livable urban center, competitively positioned to attract new investment in and recognition for its vibrant shopping, dining, entertainment, and living opportunities.
- To foster an engaged community committed to building on Silver Spring's assets and potential.
- To nurture a dynamic, connected and livable environment through public art, landscaping, lighting and other improvements to the public realm
- To nurture and maintain relationships with key business, real estate, development and community stakeholders by providing Silver Spring resources and information.
- To promote Silver Spring's vibrant nightlife and cultural attractions while managing impacts of the night time economy.
- To ensure a positive experience when navigating to, from and within Silver Spring.
- To increase sales and occupancy.
- To improve the perception of the area both for consumers and investors.
- To improve safety and security of the area day and night.
- To increase visitation to area attractions and businesses.
- To attract and retain more residents.
- To sustain a vibrant retail mix.

The applicants propose a BID tax of \$0.024 per \$100 of assessed value on nonexempt property in the district. This is the same rate as the current Urban District tax on property in the Silver Spring Urban District. However, it would generate less tax revenue than the current Urban District tax because the Urban District tax is imposed on residential property in the District along with commercial property.

The applicants submitted a 3-year budget that includes costs for Year 1 budget of \$3,685,792. The applicant's proposed budget relies on the receipt of both the BID tax and a transfer from the Silver Spring Parking Lot District. The applicants also

provided additional information, as requested, with regards to startup costs. The applicants incurred approximately \$100,000 in costs related to petition gathering and consulting fees.

- (4) The updated application includes a map that shows the same boundaries as the Urban District (see ©72).
- (5) The application included the articles of incorporation with a list of 8 proposed board members composed of property owners (see ©59-60).
- (6) The application included the proposed bylaws of the corporation (see ©61-71).
- (7) The application included a list of all nonexempt property owners in the district along with the 2018 assessed value of the property, which has recently been updated to reflect 2020 assessed property values.

2. Can the BID and the Urban District co-exist?

Bill 3-21 would create a Silver Spring BID for the same geographic area of the existing Silver Spring Urban District (SSUD). The Bill would not eliminate the SSUD. The BID and the existing SSUD would be charged with providing essentially the same enhanced services to the same County residents. The BID applicants are proposing the identical tax rate as the current Urban District tax, but do not expect to pay the same tax for both the BID and the SSUD. The Urban District tax is not sufficient to support the current SSUD budget of \$3,834,053.

The SSUD is projected to collect \$1,037,864 in property tax revenue in FY22 from the Urban District Tax that is currently set at \$.024 per \$100 of tax assessed value. The other primary funding source for the SSUD is the transfer of revenue from the Silver Spring Parking Lot District to the Urban District. Section 60-16(c)(1)(A) authorizes the Council to transfer revenue from parking fees to the fund of any urban district from which the fees are collected. In FY21, the Council approved the transfer of \$2,813,959 from the Silver Spring Parking Lot District to the SSUD. In FY22, the transfer from the Silver Spring Parking Lot District to the Urban District will be reduced to \$2,704,922. The SSUD also received \$150,000 from optional method development. Bill 3-21 would need to be amended to also amend §60-16(c) to authorize a transfer from the Parking Lot District to the BID.

There are 3 alternative options to resolve this issue. Each option has benefits and problems. First, the Bill could be amended to repeal the Silver Spring Urban District and leave the BID solely responsible for the enhanced services. This would permit all revenue now directed to the SSUD to be sent to the new BID. It is a clean option financially, but it leaves the 38 County employees now working for the SSUD in limbo. This is the problem raised by MCGEO at the public hearing. The Bill could require the BID to hire the 38 County employees, but they would lose County tenure and possibly benefits. The County may be able to find these employees other vacant County positions, but there is no guarantee that this can happen for everyone.

The second option is to require the BID to contract with the County to provide the enhanced services currently being provided by these 38 employees. This would protect the jobs for the 38 County employees as long as the contract between the County and the BID corporation continues. However, this may increase the costs for providing all of the services the BID proposes due to coordination and duplication of effort. Salaries and benefits for the 38 County employees alone comprises 69% of the total SSUD budget. The issue to resolve under this option is the reasonable division of the work. The applicants believe that some of the SSUD budget should be shouldered by the County general fund and that the SSUD has not been directing enough of its budget for marketing. This option would create a circular system where the County taxes the nonexempt property owners for enhanced services, gives the money to the BID corporation operated by the nonexempt property owners, and then receives some of the money back in compensation for providing services that the County already provides under the SSUD.

The third option is to divide the enhanced services in the law between the SSUD and the BID and divide the tax and parking lot revenue accordingly. Each would be responsible for different services. For example, the SSUD could be responsible for streetscaping and maintenance and the BID would be responsible for marketing. This option has the benefit of avoiding a duplication of effort if the work can be divided in a manner that keeps all 38 current County employees working for the County. It would require a careful analysis of the work to be performed and the cost to do it. The applicants and the Executive Branch would need to negotiate this division of labor and the concurrent division of revenue before the Bill could be enacted.

3. What has happened since the March 25 Committee worksession?

The Committee requested the Executive Branch to work on negotiating a division of responsibility between the SSUD and the proposed BID with the BID applicants at the March 25 worksession. We do not believe any progress has been made to date.

The Silver Spring Urban District is currently experiencing significant organizational change. The current Silver Spring Regional Services Director, Reemberto Rodriguez, is retiring after over 11 years in the position. The SSUD also has 10 vacancies – eight direct service positions (Clean and Safe Teams), one Shift Supervisor position, and one Program Specialist position. A Chief of Operations Program Manager, Carson Henry, was hired on June 9 and is prioritizing filling the ten vacancies, which were funded as part of the Approved FY22 Operating Budget. Mr. Henry is also meeting with stakeholders and working with union representatives to make changes to how the Urban District Clean and Safe Teams are structured and led. The goal is to maximize the effectiveness and efficiency of service delivery within the SSUD. Going forward, these changes are expected to allow the SSUD to shift from simply responding to issues within the SSUD to an approach where community concerns are addressed proactively. Mr. Henry's first monthly report of activities is at ©86.

4. What is the necessary Urban District and/or BID tax rate necessary to provide the envisioned level of service?

Applying the current SSUD tax rate of \$.024 per \$100 of assessed value to the list of non-exempt properties and their corresponding tax assessed values submitted by the BID applicants,

the BID would collect approximately \$814,762.40. This is \$338,545.60 less than the Year 1 projected BID tax revenue proposed by the BID in their most recent application.⁵

Using the same list of properties and assessed values, the Council would need to apply a tax rate of \$.034 per \$100 of assessed value to approximately collect the revenue budgeted by the BID.

Furthermore, due to the COVID-19 pandemic, revenues from the Parking Lot Districts (PLDs) are much less than was previously projected, bringing into question the amount that could potentially be transferred from the PLDs to the BID. As mentioned above, an amendment to §60-16(c) would be needed to Bill 3-21 in order for the PLD to transfer funds to the BID.

If the applicants are not willing to accept a BID tax rate that is higher than the current SSUD tax rate, the deficit would have to be made up by increasing the transfer from the PLD, if available, or the County general fund. If the County general fund closes the deficit, the BID concept that the enhanced services are paid for by the property owners in the district would be compromised.⁶ OMB was unable to estimate the fiscal impact of the Bill on the County because the basic parameters of how the existing SSUD and the BID would co-exist. See ©55-58.

5. How should the Board of Directors be composed and appointed in order to ensure diverse stakeholder representation?

One of the issues raised by the Executive at the public hearing was that the board of directors for the BID would be dominated by large property owners. The Bill does not control the method of allocating voting rights for the board. The proposed bylaws submitted with the application would allocate voting rights by the amount of the assessed value of the property owned for property owners. Votes would be allocated at the rate of 1 vote per each \$500,000 increment of the most recent assessment of its Real Property for ad valorem taxation purposes of the County. Properties assessed at less than \$500,000 would get 1 vote. This method of allocating votes would favor large property owners and large businesses leasing space in the district.

This is in contrast to the composition of the current Silver Spring Urban District Advisory Committee. Code §68A-5 established the Urban District Advisory Committee with the following members:

- (3) The Silver Spring Urban District Advisory Committee has 11 members. The County Executive must strive to appoint the members so that:
 - (A) two members are persons nominated by the Greater Silver Spring Chamber of Commerce;
 - (B) three members represent optional method developers;
 - (C) three members represent a business that employs fewer than 25 employees;
 - (D) two members represent a residential community in the urban district; and

⁵ The BID tax would only apply to commercial properties. The Urban District tax also applies to residential properties.

⁶ The County has provided some funding for the SSUD from the general fund. In FY21 the general fund provided approximately \$540,000. The Executive's FY22 recommended budget would reduce this funding to \$174,000.

- (E) one member represents a residential community in or outside of the urban district and is a member of the Silver Spring Citizens Advisory Board.

Section 68A-10 establishes the composition of the board of directors for an urban district corporation as follows:

- (a) *Appointment and Confirmation of Board of Directors.* Except as otherwise provided in the resolution creating an urban district corporation, the board of directors of the corporation has 11 members. Members are appointed by the County Executive and confirmed by the County Council. The County Executive must appoint the members of the board of directors so that:
 - (1) an ex-officio, nonvoting member is the County Executive or the Executive's designee;
 - (2) 2 members are persons nominated by the chamber of commerce of that urban district;
 - (3) 3 members are, or represent, owners of an optional method development;
 - (4) one member is an owner, partner, proprietor, or corporate officer of a small business;
 - (5) one member lives in the urban district;
 - (6) one member lives in a residential community outside of, but in close proximity to, the urban district, who must be appointed by the County Executive from among three candidates nominated by the County Council;
 - (7) one member lives in a residential community within the planning area in which the urban district is located and is nominated by the citizens advisory board serving that area after the board has solicited interest from the public and interviewed potential nominees; and
 - (8) one member is a resident member of the citizen advisory board who is nominated by the board, or if no member of the board is able to serve, a resident of the planning area in which the urban district is located who is nominated by the citizens advisory board.

It must be noted that the SSUD does not have a district corporation. The Bethesda Urban District does. However, the difference in the composition of an urban district board and the proposed BID district board is significant.

The applicants recently reached out to the Council recognizing this issue and made the following proposal:

Board Composition. The proponents of the BID suggest that the legislation be amended to reflect the following Board composition: 3 large property owners (size to be determined); 2 small property owners (size to be determined); 1 business employing more than 75 employees; 3 businesses employing no more than 25 employees.

State law caps the Board at 9 members so the proponents suggest that there be other individuals appointed by the Board, in an advisory capacity, including 1 member of the

Greater Silver Spring Chamber of Commerce, 1 member of the Silver Spring Citizens Advisory Board who lives within the BID boundaries, and 1 member of the non-profit community whose non-profit is within the BID boundaries. The proponents are open to other suggestions. These individuals will be able to receive all Board materials and can participate in Board meetings, but cannot vote due to the State cap on the number of Board members. This is consistent with the practice in D.C.
See the email from Steve Silverman at ©73-74.

6. What is the racial equity and social justice impact of the Bill?

OLO concluded that Bill 3-21 could possibly have a negative effect on racial equity and social justice (©20-25). OLO noted that the original application for the BID did not include a portion of the Silver Spring Urban District (Fenton Village) where 80% of the business owners were people of color in contrast to the rest of the County. Therefore, cutting these businesses out of the BID could adversely impact them. However, the revised application for the BID extended the boundaries of the district to include Fenton Village and the entire Silver Spring Urban District.

The second point made by OLO remains an issue. OLO concluded that if the BID replaces the SSUD, governance of the district would move from County control to a private non-profit corporation dominated by large commercial property owners and no district residents. OLO pointed to statistics showing that while people of color own 50% of businesses in the County, these businesses accounted for only 8% of the sales. This potential negative effect may be lessened by amending the composition of the BID board or amending the member voting rights.

7. What is the economic impact of the Bill?

OLO concluded that the Bill would result in a positive net economic impact on businesses and residents of the district, but that the costs and benefits may be unevenly distributed among stakeholders (©26-39). OLO reviewed academic studies on the impacts of BIDs on the economy of the district and concluded that large BIDs generally improve retail sales, employment, property values, and reduce crime. Based on the proposed budget, the SS BID would be considered large. However, OLO also pointed out the existence of the SSUD for the same area charged with performing the same enhanced services makes these studies distinguishable. All of the academic studies looked at an area where there was no pre-existing organization providing the same enhanced services. While the BID applicants believe a BID would improve these services, OLO interviewed several business owners who were satisfied with the services from the SSUD. The question then is, would the existence of the BID provide greater enhanced services than the SSUD? Again, this question cannot be answered until the role of the SSUD after the creation of the BID is determined.

8. Should the Bill be amended to reflect the most recent amendment to the Charter §305 cap on property tax?

The County Attorney Bill Review memorandum found no legal impediments to the Bill but suggested an amendment to reflect the revised Charter §305 property tax cap. Prior to the last

election, Charter §305 provided a cap on total revenue produced by an ad valorem tax on real property. After the November election, the current Charter §305 places a cap on the ad valorem weighted tax rate on real property. The County Attorney suggested the following amendment:

Amend lines 302-304 as follows:

The tax imposed under this subsection must not count against the limits on the ad valorem weighted tax rate on real property [[tax revenue]] in Section 305 of the County Charter.

Council staff agrees with this suggested amendment.

9. Staff amendments

- a. In light of the amended BID application enlarging the proposed BID to include all of the current SSUD, the metes and bounds description on lines 63-146 should be amended to copy the metes and bounds description of the SSUD in Sec. 68A-8(b).
- b. In order to permit some of the Silver Spring Parking Lot revenue to be transferred to the proposed BID, §60-16(c) should be amended as follows:
 - (c) (1) Notwithstanding the limits in subsection (a) or (b) or any other provision of this Chapter, the County Council may transfer revenue from parking fees to:
 - A) the fund of any urban district or business improvement district corporation from which the fees are collected, as limited by [[Section]] Sections [[68A-4(a)(2)b]] 68A-4(a)(2)(B) and 62-6(e);

10. Should the BID have the additional funding options that the Urban District now has?

If the Committee decides that the BID should have the additional funding options that the SSUD has now, the Bill should be amended to add to §62-6 after line 316:

(f) Maintenance charge on optional method developments.

- (1) The Executive may charge each optional method development for the cost of maintaining off-site amenities for that development, including the County's cost of liability insurance.
- (2) The Executive may collect a maintenance charge under this section in the same way that the County collects taxes.
- (3) A maintenance charge under this section has the same priority and bears the same interest and penalties as county taxes.

- (g) Transfer from the General Fund. The Council may transfer revenues from the County general fund to the business improvement district corporation. The transfer may be subject to repayment as specified in the Council resolution approving the transfer.
- (h) Miscellaneous Revenue. All other revenues collected by a business improvement district corporation, including charges for services and private contributions, must be used to benefit the district corporation.

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Bill No. 3-21
Concerning: Special Taxing Area Laws –
Silver Spring Business Improvement
District – Established
Revised: 1/21/2021 Draft No. 8
Introduced: January 12, 2021
Expires: July 12, 2022
Enacted: _____
Executive: _____
Effective: _____
Sunset Date: None
Ch. _____, Laws of Mont. Co. _____

COUNTY COUNCIL FOR MONTGOMERY COUNTY, MARYLAND

Lead Sponsors: Councilmember Riemer and Council President Hucker
Co-Sponsors: Councilmembers Friedson, Katz, Navarro and Rice

AN ACT to:

- (1) establish a business improvement district in Silver Spring;
- (2) establish guidelines for the District and authorize a district corporation to manage the District;
- (3) authorize a tax on nonexempt property located in the District to finance the operations of the district corporation; and
- (4) generally amend the laws governing a business improvement district in Silver Spring.

By adding

Montgomery County Code
Chapter 62, Silver Spring Business Improvement District
Sections 62-1, 62-2, 62-3, 62-4, 62-5, 62-6, 62-7, 62-8, and 62-9

Boldface	<i>Heading or defined term.</i>
<u>Underlining</u>	<i>Added to existing law by original bill.</i>
[Single boldface brackets]	<i>Deleted from existing law by original bill.</i>
<u>Double underlining</u>	<i>Added by amendment.</i>
[[Double boldface brackets]]	<i>Deleted from existing law or the bill by amendment.</i>
* * *	<i>Existing law unaffected by bill.</i>

The County Council for Montgomery County, Maryland approves the following Act:

1 **Sec. 1. Sections 62-1, 62-2, 62-3, 62-4, 62-5, 62-6, 62-7, 62-8, and 62-9 are**
 2 **added as follows:**

3 **Chapter 62. [Reserved] Silver Spring Business Improvement District.**

4 **62-1. Definitions. As used in this Chapter:**

5 Board means the board of directors of the Silver Spring Business Improvement
 6 District corporation.

7 Commercial tenant means a lessee or other lawful occupant, other than the
 8 owner, of nonexempt property within the District.

9 Condominium means property subject to a condominium regime as stated in
 10 §11-101 of the Real Property Article of the Annotated Code of Maryland.

11 Cooperative housing corporation means a corporation where each stockholder
 12 or member, by virtue of such ownership or membership, has a cooperative
 13 interest in the corporation as defined in §5-6B-01 of the Corporations and
 14 Associations Article of the Annotated Code of Maryland.

15 Department means the Department of Transportation or another County
 16 department or office designated by the Executive to perform functions under
 17 this Chapter.

18 District means the Silver Spring Business Improvement District established
 19 under this Chapter and covering the geographic area of the County described in
 20 Section 62-2.

21 District corporation means the Downtown Silver Spring Business Improvement
 22 District, Inc. which was formed to operate the Silver Spring Business
 23 Improvement District in accordance with this Chapter.

24 Homeowners association means an incorporated or unincorporated association
 25 with the authority to enforce the provisions of a declaration imposing a
 26 mandatory fee for the benefit of some or all of the lots in a development as
 27 defined in §11B-101 of the Real Property Article.

Maintaining streetscape amenities means cleaning, repairing rehabilitating, or replacing streetscape amenities.

Maintaining the streetscape includes cleaning sidewalks, driveways, streets, and other public areas; collecting trash; and caring for trees and other plantings. Maintaining the streetscape includes streetscaping of the medians and street sweeping but does not include maintaining the road or the curbs.

Members of the district means the owners of nonexempt property in the District.

Nonexempt property means all real property in the District that is not exempt from paying real property taxes except a:

(1) condominium unit or cooperative housing corporation unit that exists on or before the date this law takes effect;

(2) homeowner's association; and

(3) residential property with fewer than 4 dwelling units.

Streetscape amenity includes such items as bulletin boards and electronic displays; communication systems; containers for growing things; fountains and pools; drinking fountains; functional and decorative lighting; outdoor seating; restrooms; seating and other street furniture; shelters for pedestrians and persons using public transportation; non-standard paving; sidewalks; trees and other plantings; trash containers; vending booths and kiosks; works of art; any outdoor item that an optional method developer agreed to install and maintain as a condition of site plan approval; and other items of a similar character or purpose.

62-2. Silver Spring Business Improvement District – Established.

(a) Findings. The Council, after receiving an application to establish a district corporation and conducting a public hearing on the application, as required by §§12-608 and 12-609 of the Economic Development Article of the Annotated Code of Maryland, finds that a business improvement district would promote the general welfare of the residents, employers,

employees, property owners, commercial tenants, consumers and the general public within the downtown area of Silver Spring.

(b) Established. The Silver Spring Business Improvement District is established pursuant to §§12-601 to 12-612 of the Economic Development Article of the Annotated Code of Maryland.

(c) Boundary. The Silver Spring Business Improvement District includes all land in the thirteenth election district of the County within the area described as follows:

(1) beginning at a point on the Maryland-District of Columbia boundary line at the intersection of the west right-of-way of Georgia Avenue with the Maryland-District of Columbia boundary line, and running in a northwesterly direction along the Maryland-District of Columbia boundary line, and crossing Sixteenth Street along an extension of that boundary line to its intersection with the west right-of-way line of Sixteenth Street;

(2) then in a northerly direction along the west right-of-way line of Sixteenth Street, crossing East-West Highway to its intersection with a southwesterly extension of the northerly right-of-way line of Spring Street;

(3) then in a northeasterly direction along that extension crossing Sixteenth Street to its intersection with the east right-of-way line of Sixteenth Street;

(4) then in a northeasterly direction along the northern right-of-way line of Spring Street, crossing Second Avenue, First Avenue, Georgia Avenue, and Alton Parkway, then continuing southeasterly crossing Fairview Road and Cameron Street, to its intersection with Colesville Road;

- (5) then in a southeastern direction along the extension of the northeastern boundary of Spring Street across Colesville Road, crossing Roeder Road and across its intersection with Ellsworth Drive;
- (6) then in a southwesterly direction along the southeast right-of-way line of Cedar Street;
- (7) then in a southeasterly direction along the northeast right-of-way line of Cedar Street, crossing Wayne Avenue, to its intersection with the southeast right-of-way line of Wayne Avenue;
- (8) then in a southwesterly direction along the southeast right-of-way line of Wayne Avenue to its intersection with Fenton Street;
- (9) then in a southern direction along the eastern right-of-way of Fenton Street crossing Bonifant Street, Easley Street, Thayer Avenue, and Silver Spring Avenue, Sligo Avenue, to its intersection with Gist Avenue;
- (10) then in a southern direction along the extension of the eastern right-of-way of Fenton Street crossing Gist Avenue to the extension of its intersection with the south right-of-way line of Gist Avenue;
- (11) then in a western direction along the extension of the south right-of-way of Gist Avenue crossing Fenton Street to its intersection with the west right-of-way line of Fenton Street;
- (12) then in a western direction approximately 260 feet to the extension of the northeast corner of Lot 44, Block C-1, Blair, as shown in Plat No. 23916, recorded November 20, 2008, among the land records of Montgomery County, Maryland;
- (13) then in a south and southwesterly direction along the east line of Lot 44, as shown in Plat No. 23916, recorded November 20, 2008,

among the land records of Montgomery County, Maryland, to the northeast right-of-way line of Philadelphia Avenue;

(14) then crossing Philadelphia Avenue to the intersection of the southwestern right-of-way line of Philadelphia Avenue and the east corner of Lot 58, Block H, Blair Section One, as shown in Plat No. 7074, recorded June 20, 1963, among the land records of Montgomery County, Maryland;

(15) then in a southwesterly direction along the lot line, which is the southeast line of Lot 58, Block H Blair section One as shown in Plat No. 7974, recorded June, 20, 1963, among the land records of Montgomery County, Maryland, to its intersection with the northeast lot line of Lot 34, Block H, Blair as shown in Plat No. 229, recorded June, 7, 1922, among the land records of Montgomery County, Maryland;

(16) then in a northwesterly direction along the northeast property line of Lot 34 to its intersection with the common lot line, which is the east line of Lot 35 and the west lot line of Lot 34, Block H, Blair, as shown in Plat 229, recorded June 7, 1922, among the land records of Montgomery County, Maryland;

(17) then in a southwesterly direction along the common line of Lot 35 and Lot 34, Block H, as shown in, Plat 229, recorded June 7, 1922, among the land records of Montgomery County, Maryland, to the intersection of the northeast right-of-way line of Selim Road;

(18) then in a southeasterly direction along the northeastern right-of-way line of Selim Road to its intersection with the northern right-of-way line of Burlington Avenue;

(19) then in a southwesterly direction along the extension of the northern right-of-way line of Burlington Avenue crossing Selim Avenue;

(20) then in a southwesterly direction along the northern right-of-way of Burlington Avenue to its intersection with the east right-of-way of Georgia Avenue;

(21) then in a western direction crossing Georgia Avenue to the western right-of-way;

(22) then in a southerly direction along the western right-of-way of Georgia Avenue to the point of beginning; and

(23) any lot that is partially within and partially outside of the areas under paragraphs (1) through (22).

62-3. District Corporation.

(a) *Establishment.* The owners of nonexempt property in the District established a district corporation called the Downtown Silver Spring Business Improvement District, Inc. located at 8757 Georgia Avenue, Silver Spring, MD 20910, and applied to the County to manage the District. The application included:

(1) a statement setting forth:

(A) the proposed name and address of the district corporation;
and

(B) the street address of each owner of nonexempt property within the District;

(2) a statement expressing the intent to establish a district corporation that is signed by:

(A) owners of at least 51% interest in the assessed value of the nonexempt property and, subject to subsection (b) of this

section, a designated board member of a condominium or cooperative housing corporation within the proposed district; and

(B) owners of at least 51% of the total number of parcels of nonexempt property and, subject to subsection (b) of this section, a designated board member of a condominium or cooperative housing corporation within the District;

(3) a proposed 3-year business plan that contains:

(A) the goals and objectives of the District;

(B) the annual proposed business improvement district tax for the proposed district's common operations and the formula used to determine each member's district tax; and

(C) the maximum amount and the nature of start-up costs incurred before the District's establishment;

(4) a tax assessor's map of the geographic area of the District;

(5) a list of the proposed initial board of the proposed district corporation;

(6) the proposed articles of incorporation and the bylaws of the district corporation; and

(7) for all nonexempt property within the District:

(A) the name and mailing address of each owner; and

(B) the most recent assessed value.

(b) *Condominiums or cooperative housing corporation may petition.*

(1) Notwithstanding any other provision of this Chapter, subject to paragraph (2) of this subsection, a condominium or cooperative housing corporation that is located in the District may petition to join the district corporation.

(2) A condominium or cooperative housing corporation described under paragraph (1) of this subsection may petition to join the District only if:

(A) the condominium or cooperative housing corporation is governed by a board;

(B) the board votes to join the district corporation; and

(C) the board has a representative member of the board sign the appropriate documents required under subsection (b)(2) of this section.

(3) For the purposes of the votes cast under subsection (b)(2) of this section:

(A) a condominium or cooperative housing corporation shall be considered a single parcel; and

(B) the decision reached by the board shall constitute the vote of the condominium or cooperative housing corporation.

62-4. Board of directors.

(a) *In general.* A board of directors must govern the district corporation.

(b) *Membership.*

(1) Subject to paragraph (2) of this subsection, the board of a district corporation consists of at least five members, but no more than nine members, appointed by the members of the District.

(2) Appointment procedures.

(A) Until the first meeting of the board of directors, the entire board must consist of the 8 directors constituting the initial board of directors, as set forth in the district corporation's articles of incorporation. Thereafter, the entire board must be comprised of such number of directors that may be

specified by resolution of the board. The directors must be classified by the time the directors hold office by dividing them into three classes, each of which shall contain the same number of directors (if necessary, one (1) class may contain one (1) more or one (1) less director than the other two (2) classes). After the initial members, the directors must be elected by the members.

(B) The first election of directors by the members must be held within 120 days after the date this law takes effect. Subsequent elections must be held annually as provided in subparagraph C.

(C) The board must appoint a nominating committee, which must nominate a slate of candidates for each annual election. Members may nominate additional candidates at the meeting called for the purpose of electing directors. Members and persons other than members are eligible to become directors. Only directors may serve on a committee.

(i) Prior to the first election of directors, the nominating committee must nominate three slates of candidates: one slate to serve as the first class of directors for the term of 3 years; one slate to serve as the second class of directors for the term of 2 years and one slate to serve as the third class of directors for the term of 1 year. At the first election of directors, the members must hold a separate election to elect each class of directors.

(ii) At each annual election of directors thereafter, the successors to the class of directors whose term expires that year must be elected for the term of 3 years, so that the term of office of one class of directors expires in each year.

(iii) For each election of directors, each member may cast no more than their total number of votes for any one candidate. Directors must not be elected through cumulative voting.

(iv) Each director elected by the members must serve until his or her successor is elected, or until his or her earlier death, resignation or removal in accordance with the district's bylaws.

(c) Chair; officers. From among its members, the board must elect a chair and other officers.

(d) Quorum.

(1) A majority of the voting members of the board is a quorum.

(2) The board may act on a resolution only by the affirmative vote of a majority of the voting members.

(e) Compensation; reimbursement for expenses. A member of the board:

(1) must not receive compensation as a member of the board; but

(2) may be reimbursed for expenses incurred in performing the member's duties.

(f) Powers. The board must exercise its powers by resolution.

(g) Annual report. The board must file an annual report with the Executive and the Council that includes:

(1) a financial statement for the preceding year;

- (2) a proposed operating budget for the current fiscal year;
- (3) any proposed revisions to the business plan; and
- (4) a narrative statement or chart showing the results of operations in comparison to stated goals and objectives.

62-5. District corporation net earnings; powers.

(a) Earnings. The net earnings of the district corporation must benefit only the district corporation.

(b) Powers.

(1) Except as limited by its articles of incorporation, the district corporation has all the powers set forth in §§12-601 to 12-612 of the Economic Development Article of the Annotated Code of Maryland and this Chapter.

(2) A district corporation may:

(A) receive money from the County, the State, other governmental units, or nonprofit organizations;

(B) charge fees for its services;

(C) have employees and consultants as it considers necessary; and

(D) use the services of other governmental units.

(c) Use of powers. A district corporation must operate and exercise its powers solely to accomplish one or more of the legislative purposes of §§12-601 to 12-612 of the Economic Development Article of the Annotated Code of Maryland and this Chapter.

62-6. Funding.

(a) Preliminary business improvement district tax roll. Within 10 days after the effective date of this law, the district corporation must provide the

Executive and Council with a preliminary business improvement district tax roll.

(b) Imposition of business improvement district tax.

(1) The Council must impose a business improvement district tax to provide funds for the operation of the District.

(2) The Council must impose on members of the District the district tax at a rate specified by the board and approved by the Council.

(3) The tax imposed under this subsection must not count against the limits on property tax revenue in Section 305 of the County Charter.

(c) Collection. The district tax must be collected in the same manner as real property taxes are collected and distributed each quarter to the District.

(d) Reimbursement for collection costs. The district corporation must reimburse the County for the costs incurred in collecting the district tax.

(e) Parking Lot District fees.

(1) The Council may transfer revenue from parking fees to the district corporation received from the fees that are collected in the District.

(2) The amount of revenue from parking fees transferred to the district corporation must not exceed the amount calculated by multiplying:

(A) the number of parking spaces in the District by

(B) the number of enforcement hours per year by

(C) 20 cents.

62-7. District corporation duties.

(a) In general. The district corporation must provide public services and facilities in the District that are:

(1) primarily of benefit to the property and persons within the District rather than to the County as a whole; and

(2) in addition to services and facilities that the County provides generally.

(b) Services. The district corporation must provide services that include:

(1) maintaining the streetscape and streetscape amenities on:

(A) public rights-of-way; and

(B) any property that is used by the general public;

(2) promoting and programming public interest activities that benefit both residential and commercial interests of the District (and which may incidentally benefit neighboring communities);

(3) providing additional streetscape amenities and facade improvements; and

(4) monitoring activities to enhance the safety and security of persons and property in public areas of the District.

(c) Allocation of duties. The Department is not responsible for streetscaping of the medians and street sweeping inside the curbs in the District. The Department is responsible for other maintenance inside, and including, the curbs. Outside of the curbs, the Department is only responsible for repair of standard concrete sidewalks. The district corporation is responsible for brick or other non-standard sidewalk maintenance. This allocation of functions may be altered by written agreement between the Department and the district corporation.

(d) Insurance. The district corporation must secure reasonable and appropriate insurance for its activities

62-8. Expansion of the District.

(a) Expansion by the District. The District may expand the geographic area of the District if:

(1) a petition for inclusion is submitted from:

(A) owners of at least 51% interest in the assessed value of the nonexempt property and, subject to subsection (b) of this section, a designated board member of a condominium or cooperative housing corporation proposed for inclusion in the district; and

(B) owners of at least 51% of the total number of parcels of nonexempt property and, subject to subsection (b) of this section, a designated board member of a condominium or cooperative housing corporation proposed for inclusion in the district;

(2) the petition under paragraph (1) of this subsection is accepted by a majority vote of the board of the district corporation; and

(3) the appropriate documents, as applicable, are submitted under §12-608 of the Economic Development Article of the Annotated Code of Maryland and a hearing is held under §12-609 of the Economic Development Article.

(b) *Expansion by condominium or cooperative housing corporation.*

(1) Notwithstanding any other provision of this title and subject to paragraph (2) of this subsection, a condominium or cooperative housing corporation that is in the proposed expanded geographic area of the District may petition to join the expansion.

(2) A condominium or cooperative housing corporation described under paragraph (1) of this subsection may petition to join the expansion only if:

(A) the condominium or cooperative housing corporation is governed by a board;

(B) the board votes to join the district corporation; and

(C) the board has a representative member of the board sign the appropriate documents required under §12-608 of the Economic Development Article.

(3) For the purposes of the votes cast under subsection (a)(1):

(A) a condominium or cooperative housing corporation must be considered a single parcel; and

(B) the decision reached by the board must constitute the vote of the condominium or cooperative housing corporation.

62-9. Review and evaluation of the District.

(a) Review; development of procedures for evaluation. The Executive must:

(1) review the effectiveness and desirability of continuing the district every 3 years beginning from the time this Act takes effect;

(2) develop by method 2 regulation policies and procedures for evaluating the desirability of continuing the District; and

(3) recommend to the Council whether the District should continue.

(b) Effect of disapproval. If the Council adopts a resolution disapproving of the continuing existence of the District:

(1) the District must cease to exist as directed by the Council; and

(2) the district corporation must continue its existence only as long as necessary to terminate operation in a reasonable manner.

LEGISLATIVE REQUEST REPORT

Bill 3-21

Special Taxing Area Laws – Silver Spring Business Improvement District – Established

DESCRIPTION:	Bill 3-21 would: • establish a business improvement district in Silver Spring; • establish guidelines for the District and authorize a district corporation to manage the District; and • authorize a tax on nonexempt property located in the District to finance the operations of the district corporation.
PROBLEM:	Property owners in Silver Spring are planning to apply for the establishment of a business improvement district.
GOALS AND OBJECTIVES:	Improve public services and facilities within the Silver Spring Urban District.
COORDINATION:	Regional Service Center, Finance
FISCAL IMPACT:	To be provided
ECONOMIC IMPACT:	To be provided
EVALUATION:	To be provided
EXPERIENCE ELSEWHERE:	To be researched
SOURCE OF INFORMATION:	Robert H. Drummer, Senior Legislative Attorney
APPLICATION WITHIN MUNICIPALITIES:	N/A
PENALTIES:	N/A



MONTGOMERY COUNTY COUNCIL
ROCKVILLE, MARYLAND

MEMORANDUM

To: Montgomery County Council

From: At-Large Councilmember Hans Riemer and Council President Tom Hucker

Date: December 7, 2021

Re: Silver Spring Business Improvement District (BID)

For years, we have worked hard to create dynamic urban centers across the County that can compete with other destinations in our region such as Alexandria, Arlington, downtown DC and Tysons Corner. Over the last two decades, Silver Spring has become a desirable place to live, locate a business, and enjoy entertainment. However, Silver Spring continues to face serious competition from neighboring jurisdictions and requires additional resources and support in order to address quality of life challenges and improve public service delivery in ways that keep residents happy and attract visitors. For that reason, we are introducing Bill 3-21 to establish the Silver Spring Business Improvement District to enhance the work of the Urban District and our Regional Services Center to create a thriving and economically competitive Silver Spring.

In an effort to provide a greater level of service, the Silver Spring BID will provide concerted coordination and services that are needed to make the area safer, especially at night, and to ensure visitors, residents, and businesses have a positive experience in Silver Spring. Beyond focusing on the immediate needs of ensuring that the area is clean, safe, and well-maintained, the BID will also focus on sustaining a vision of the area that is vibrant, dynamic and inclusive, paying particular attention to consumer and investor marketing. That includes:

- Promoting downtown Silver Spring as one of metropolitan Washington's most dynamic, diverse and livable urban centers, competitively positioned to attract new investment and recognition for its vibrant shopping, dining, entertainment, and living opportunities;
- Fostering an engaged community committed to showcasing Silver Spring's assets and realizing its potential;

- Nurturing and maintaining relationships with key business, real estate, development, nonprofit and community stakeholders by providing Silver Spring resources and information;
- Establishing a management program, which will allow the BID to engage with county agencies to ensure that the area receives the highest level of attention for its basic services, concerns, and community priorities;
- Establishing a public safety program to keep the downtown area safe. This program will ensure the BID staff remain in constant communication with the Montgomery County Police Department, other public agencies, businesses, and property owners;
- Increasing sales and occupancy; and
- Improving the perception of the area both for consumers and investors.

Silver Spring is one of the premiere destinations in the County, but it has yet to reach its tremendous potential. The BID will elevate Silver Spring by serving as a complementary partner with the Urban District by assisting with placemaking and focusing on branding and economic development.

Equally important, the proponents of the BID have collected signatures of support from over half of the property owners within the proposed BID boundaries, meeting requirements in state law to establish a BID. They have also met with and engaged numerous stakeholders, community leaders and large and small business owners, who have asked us to introduce local legislation to establish the BID as per the state law.

Ultimately, we believe this will be an important step toward unlocking the tremendous potential of Silver Spring and allowing it to better compete with other attractive regional urban centers, many of which have successful BIDs in place. We greatly appreciate your consideration of this legislation; we welcome your suggestions and look forward to discussing it further.

Racial Equity and Social Justice (RESJ) Impact Statement

Office of Legislative Oversight

BILL 3-21: SPECIAL TAXING AREA LAWS- SILVER SPRING BUSINESS IMPROVEMENT DISTRICT- ESTABLISH

SUMMARY

The Office of Legislative Oversight (OLO) expects Bill 3-21 to *possibly* have a negative impact on racial equity and social justice depending on the impact of the proposed Silver Spring Business Improvement District on small businesses owned by entrepreneurs of color and located within the Silver Spring Urban District.

BACKGROUND

On January 12, 2021, the Council introduced Bill 3-21 in response to an application submitted by local property owners in Downtown Silver Spring to establish a privately run, business improvement district (SS BID) to manage their enhanced services.¹ The application from local property owners excludes property owners and business located in Fenton Village. As such, the SS BID would serve 171 of the 212 businesses served by the Silver Spring Urban District.²

Of note, the Silver Spring Urban District (SSUD) is a County-operated entity that provides enhanced public services to the Central Business district in Downtown Silver Spring.³ It seeks to maintain “a clean, safe and attractive environment to promote a vibrant social and business climate to support long-term economic viability and vitality.”⁴ SSUD services include: ambassadorship (“Red shirts”), security, streetscape maintenance, marketing, and special events.⁵ The SSUD also provides social services to assist homeless and other vulnerable populations in Downtown Silver Spring.⁶ The Silver Spring Parking Lot District serves as the primary source of revenue for SSUD followed by special tax revenue and fees from Downtown Silver Spring businesses and County revenue from the General Fund.⁷

Bill 3-21 seeks to form a business improvement district for a subset of the businesses included in the SSUD to deliver services aimed at promoting the economic growth of Downtown Silver Spring.⁸ Several of the functions proposed for the SS BID overlap with the services delivered by the SSUD. As noted by the International Downtown Association, business improvement districts generally have three key features:⁹

- **They create public districts.** Business improvement districts (BID) are publicly-authorized by governments under enabling statutes. As public districts, they rely on public funding that can include mandatory fees levied by the government on businesses and/or patrons on behalf of the BID.
- **They are managed by non-profits.** Government-collected revenues are administered by a nonprofit, which often has substantial authority to decide the level of funding, how funds will be expended, and the level of services provided. A non-profit's authority may be limited by federal, state and local law.
- **They perform three designated functions** - cleaning, security and marketing.

RESJ Impact Statement

Bill 3-21

Of note, the SSUD operates as a public district that delivers cleaning, security and marketing services for Downtown Silver Spring. OLO Report 2015-7, Case Studies of Local Business and Community Districts, also finds that BIDs can offer additional services to promote the economic development of urban cores that can include public space management, social services and business recruitment.¹⁰ The SSUD currently offers public space management services and social services for homeless persons and other vulnerable populations.

Bill 3-21 seeks to create a Silver Spring business improvement district that will deliver three sets of services: cleaning (place management), public space management, and marketing (place branding).¹¹ It remains unclear what consequence the development of a SS BID may have on the SSUD. While the functions of the SS BID directly overlap with the SSUD, the SS BID does not indicate that it will deliver two sets of services currently offered by the SSUD: security and social services. The SS BID proposal also excludes one business area included in the SSUD: Fenton Village.

Altogether, Bill 3-21 would make the following modifications to County Law:¹²

- Establish a business improvement district in Silver Spring;
- Establish guidelines for the District and authorize a district corporation to manage the District;
- Authorize a tax on nonexempt property located in the District to finance the operations of the district corporation; and
- Generally amend the laws governing a business improvement district in Silver Spring.

ANALYSIS OF DEMOGRAPHIC DATA

Understanding the impact of Bill 3-21 on racial equity and social justice requires a review and analysis of available data disaggregated by race and ethnicity on the following:

- Businesses that will participate in the SS BID
- The stakeholders that will govern SS BID operations

If the SS BID will replace the SSUD, then comparing the changes in participating businesses, governance, and staffing from the shift from the SSUD to the SS BID is warranted. It remains unclear, however, whether the creation of a SS BID will necessitate the elimination of the SSUD. It seems plausible that the creation of the SS BID will reduce the scope of the SSUD, particularly since the SS BID would rely on some funding sources currently used to fund the SSUD (e.g. parking lot district revenue). Given the uncertainty of how the SS BID would impact the SSUD, this section offers an analysis of available demographic data to consider two questions:

- What is the potential impact of Bill 3-21 on RESJ in the County if the SS BID replaces the SSUD?
- What is the potential impact of Bill 3-21 on RESJ in the County if the SS BID is offered in addition to the SSUD?

Participating Businesses. If the SS BID replaces the SSUD, this could reduce racial equity and social justice in the County because Fenton Village businesses could lose essential services currently offered by the SSUD. The SS BID, as proposed, carves out a portion of Fenton Village properties from that are currently serviced by the SSUD.¹³ Business owners of color (Black, Latinx, Asian, and Other) account for 80 percent of Fenton Village businesses¹⁴ whereas business owners of color accounted for about half of all businesses (with or without employees) in the County in 2012.¹⁵

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Alternatively, if the SS BID does not replace the SSUD, the impact of Bill 3-21 on business owners of color would depend on the racial and ethnic makeup of the firms served by the SS BID, their size in terms of sales and profits, and the affordability of increased special district taxes on their businesses participating in the SS BID. If businesses of color benefit from the additional services of the SS BID more than White-owned businesses, inequities among businesses by race and ethnicity could be narrowed. However, if White-owned businesses benefit more from the SS BID than businesses of color, inequities among businesses by race and ethnicity would widen, undermining racial equity and social justice in the County.

Public District Governance. If the SS BID replaces the SSUD, this could reduce racial equity and social justice in the County by shifting the governance of the public district for Downtown Silver Spring from a broad group whose representatives include stakeholders representing residents to a narrower group that only includes property and business owners.¹⁶ All eight members of the proposed board of directors for the SS BID would represent commercial property and business owners.¹⁷ Bill 3-21 also grants board members with greater property tax assets more voting power than their peers who have fewer property tax assets (e.g. smaller businesses and property owners).

The exclusion of residents from the SS BID board, and the concentration of voting power for board members with the largest assets, shifts the power of public district decision-making from a stakeholder group representing diverse culture and income backgrounds to a stakeholder group that predominantly represents the interests of medium and large businesses. Granting greater voting power to board members with larger businesses also shifts decision-making power from People of Color-owned businesses to White-owned businesses as the latter on average are larger than the former.

For example, available data on local business owners finds that: Black, Latinx, Asian, and Other person-owned firms accounted for half of all Montgomery County businesses in 2012, but only 8 percent of total sales in the County.¹⁸ The racial and ethnic gap in business ownership versus sales is driven in part by the significant difference in the size of firms by race and ethnicity. In 2012, White firms averaged over \$2 million in annual sales compared to \$286,000 for Asian-owned firms, \$110,000 for Black-owned firms, and \$96,000 for Latinx-owned firms.¹⁹

If the SS BID does not replace the SSUD, the consequences of the proposed governance structure of the SS BID on racial equity and social justice in the County is less severe, but still potentially problematic as there will be competing urban business districts with overlapping missions and with different lines of authority and community representation. With two entities offering similar services, it will be difficult for business owners and the public at large to hold either entity accountable for services.

ANTICIPATED RESJ IMPACTS

The analysis of available data suggests that if the SS BID proposed under Bill 3-21 replaces the SSUD, it could reduce:

- Urban district services for Fenton Village businesses where business owned by People of Color account for 80 percent of local businesses; and
- Opportunities for community and small business input on County-funded operations.

As such, OLO anticipates that if Bill 3-21 eliminates the SSUD, it could negatively impact racial equity and social justice in the County. If Bill 3-21 does not eliminate the SSUD or diminish urban district services for Fenton Village businesses, the potentially negative impact of Bill 3-21 on racial equity and social justice may be tempered.

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Nevertheless, OLO still anticipates a net negative consequence of Bill 3-21 on racial equity and social justice in the County as the SS BID is primarily designed to benefit larger businesses in the Silver Spring urban core. Available data suggests that White entrepreneurs primarily own such businesses. If the SS BID works as intended and promotes economic development primarily for larger business and property owners, this intended outcome could widen the gap in business receipts by race and ethnicity in Montgomery County whether the SSUD continues or not.

METHODOLOGIES, ASSUMPTIONS, AND UNCERTAINTIES

This RESJ impact statement and OLO's analysis rely on several information sources, including Census data, OLO Reports, the Silver Spring BID application, the Montgomery County Government Operating Budget, and County Council packets. OLO also reviewed several sources to understand trends and disparities in business ownership by race and ethnicity locally and nationally. These include:

- Minority-owned businesses – COVID-19 Recovery Outlook, Office of Legislative Oversight²⁰
- Racial Equity Profile, Montgomery County, Office of Legislative Oversight
- Brookings: Coronavirus economic relief cannot neglect Black-owned business²¹
- Bridging the Wealth Gap, Small Business Growth, The United States Conference of Mayors and the Council on Metro Economies and the New American City²²
- A Blueprint for Revamping the Minority Business Development Agency, Center for American Progress²³

OLO also spoke with stakeholders and visited the websites of Montgomery County Economic Development Corporation for information and the websites of several entrepreneurs of color groups that include the Hispanic Chamber of Commerce for Montgomery County and the Maryland Black Chamber of Commerce.²⁴

RECOMMENDED AMENDMENTS

The County's Racial Equity and Social Justice Act requires OLO to consider whether recommended amendments to bills aimed at narrowing racial and social inequalities are warranted in developing RESJ impact statements.²⁵ Based on requests made by the Urban District Advisory Committee,²⁶ and the RESJ review of Bill 3-21, this statement offers three considerations for recommended amendments to Bill 3-21 as follows:

- Seek the support and inclusion of Fenton Village businesses in the SS BID in case the SSUD is disbanded so that they do not lose access to the urban district services that they currently receive;
- Add community participation requirements to the BID board that replicate the broad-representation of 11 member SSUD Advisory Committee that includes citizens, residents and small and large business owners;
- If the SSUD is disbanded, require the SS BID to offer social services, including funding the crisis intervention team to assist with homeless and other vulnerable individuals. If this is determined to be beyond the scope of the SS BID, the County should reserve revenue from the SSUD to fund the provision of such services via the Department of Health and Human Services directly and through contracts with community-based providers.

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OLO also notes that Bill 3-21 remains silent on the need to increase economic development opportunities for business and property owners of color within Downtown Silver Spring or the County at large. If the Council decides to propose legislation aimed at narrowing inequities among businesses by race and ethnicity, OLO encourages the Council to work in partnership with Black and Latinx business owners, the Montgomery County Economic Development Corporation, and other key stakeholders and to consider enacting best practices for assisting entrepreneurs of color. These may include:²⁷

- Collecting and analyzing data on local business disparities by race and ethnicity, including data collected by financial institutions required under the Dodd-Frank Act.
- Improving access to properly structured credit opportunities for entrepreneurs of color.
- Helping entrepreneurs of color access credit and other services particularly among institutions with a history of supporting minority-owned business, such as Community Development Financial Institutions and credit unions.
- Improving programs aimed at enabling entrepreneurs of color to access and succeed at securing contracting opportunities.
- Expanding funding for targeted business development assistance for growth-oriented minority firms.
- Considering short-term strategies for forgiving or reducing the student debt of entrepreneurs that create new firms.

CAVEATS

Two caveats to this racial equity and social justice impact statement should be noted. First, predicting the impact of legislation on racial equity and social justice is a challenging, analytical endeavor due to data limitations, uncertainty, and other factors. Second, this RESJ statement is intended to inform the legislative process rather than determine whether the Council should enact legislation. Thus, any conclusion made in this statement does not represent OLO's endorsement of, or objection to, the bill under consideration.

CONTRIBUTIONS

OLO staffer Dr. Theo Holt, RESJ Performance management and Data Analyst, drafted this RESJ statement with assistance from Dr. Elaine Bonner-Tompkins, OLO Senior Legislative Analyst.

¹ Montgomery County Council, Bill 3-21, Special Taxing Area Laws- Silver Spring Business Improvement District- Establish, Introduced January 12, 2021, Montgomery County, Maryland.

² Ibid

³ Silver Spring Urban District <https://www.silverspringdowntown.com/go/silver-spring-urban-district>

⁴ Ibid

⁵ Ibid

⁶ Ibid

⁷ Urban Districts, Recommended FY21 Budget, Montgomery County, Maryland; Gene Smith, FY20 Operating Budget: Urban Districts, Memorandum to Montgomery County Council Planning, Housing and Economic Development Committee, May 1, 2019 https://www.montgomerycountymd.gov/council/Resources/Files/agenda/cm/2019/20190503/20190503_PHED1.pdf

⁸ Bill 3-21

⁹ Craig Howard and Stephanie Bryant, Case Studies of Local Business and Community Districts, February 2015, Office of Legislative Oversight, Montgomery County Maryland. https://www.montgomerycountymd.gov/OLO/Resources/Files/2015_Reports/OLO_Report_2015-7.pdf

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¹⁰ Ibid

¹¹ Downtown Silver Spring Business Improvement District Application

¹² Ibid

¹³ Montgomery County, Maryland, BID vs. Urban District Map. [file:///C:/Users/Downloads/BID_vs_UD_boundaries%20\(1\).pdf](file:///C:/Users/Downloads/BID_vs_UD_boundaries%20(1).pdf)

¹⁴ Fenton Village Survey, Fenton Village Inc. Unpublished document and Downtown Silver Spring Business Improvement District Application.

¹⁵ Jupiter Independent Research Group, Racial Equity Profile Montgomery County, July 2019, Office of Legislative Oversight, Montgomery County, Maryland.

¹⁶ Downtown Silver Spring Business Improvement District Application and Silver Spring Regional Service Center, Silver Spring Urban District, Montgomery County, Maryland <https://www.montgomerycountymd.gov/silverspring/boardscommittees/uac/index.html>

¹⁷ Fenton Village Survey

¹⁸ Racial Equity Profile Montgomery County

¹⁹ Ibid.

²⁰ "COVID-19 Recovery Outlook: minority Businesses"

²¹ Andre M. Perry and David Harshbarger, "Coronavirus economic relief cannot neglect Black-owned business," The Brookings Institution, April 2020. <https://www.brookings.edu/blog/the-avenue/2020/04/08/coronavirus-economic-relief-cannot-neglect-black-owned-business/>.

²² "Bridging the Wealth Gap"

²³ "A Blueprint for Revamping the Minority Business Development Agency"

²⁴ MCEDC, "Montgomery County Economic Development Corporation," <https://thinkmoco.com/>. Hispanic Chamber of Commerce, <https://hccmc.org/>. Maryland Black Chamber of Commerce, <https://www.marylandbcc.org/>.

²⁵ Montgomery County Council, Bill No. 27-19 Racial Equity and Social Justice, Montgomery County, MD.

²⁶ SSUD Advisory Committee, Letter for additional funding, Montgomery County, Maryland.

<https://www.montgomerycountymd.gov/silverspring/Resources/Files/pdfs/uac/062320SSUDACLetterFY21Budget.pdf>

²⁷ "Bridging the Divide: How Business Ownership Can Help Close the Racial Wealth Gap"

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BILL 3-21

Special Taxing Area Laws – Silver Spring Business Improvement District – Established

SUMMARY

The Office of Legislative Oversight (OLO) anticipates that by establishing the Silver Spring Business Improvement District (BID), Bill 3-21 would result in positive net economic impacts on businesses and residents in Silver Spring. However, it is likely that the costs and benefits of the Silver Spring BID would be unevenly distributed among stakeholders. Moreover, the magnitude of its economic impacts on businesses would depend on the resolution of outstanding questions related to the property tax implications of the bill, the future status of the Silver Spring Urban District, and the Silver Spring BID's boundaries, finances, governance structure, and working relationship with the County.

BACKGROUND

Bill Description

State law gives the Council the authority to establish a business improvement district (BID) in the County. According to state law, the purpose of BIDs are to “promote the general welfare of the residents, employers, employees, property owners, commercial tenants, consumers, and the general public within the geographic area of the business improvement districts.”¹ Property owners in Silver Spring have applied to establish a BID called the Downtown Silver Spring Business Improvement District, Inc. (hereinafter the “Silver Spring BID”).

In response to the application, the Council introduced Bill 3-21 on January 12, 2021. According to the lead sponsors of the bill, the purpose of the BID would be to enhance the work of the Silver Spring Urban District and Regional Services Center and to enhance the economic competitiveness of Silver Spring.² If enacted, Bill 3-21 would establish a BID in downtown Silver Spring.³ Its boundaries would largely, but not entirely, overlap the boundaries of the current Silver Spring Urban District. The bill would also establish guidelines for the BID and authorize a district corporation to manage the BID. To finance the operations of the district corporation, the bill would impose a tax on nonexempt property located within the BID and permit the County to provide additional funds to the BID, including a portion of the Silver Spring Parking Lot District revenues.

¹ MD Code, Economic Development, Section 12-602 quoted in Robert H. Drummer to Montgomery County Council, Memorandum, January 7, 2021, “Bill 3-21, Special Taxing Area Laws – Silver Spring Business Improvement District – Established.” See memo in Introduction Staff Report, https://apps.montgomerycountymd.gov/ccllms/DownloadFilePage?FileName=2694_1_13171_Bill_3-2021_Introduction_20210112.pdf.

² At-Large Councilmember Hans Riemer and Council President Tom Hucker to Montgomery County Council, Memorandum, December 7, 2020, “Silver Spring Business Improvement District (BID).” See memo in Introduction Staff Report.

³ Montgomery County Council, Bill 3-21, Special Taxing Area Laws – Silver Spring Business Improvement District – Established, Introduced on January 12, 2021, Montgomery County, Maryland. See bill in Introduction Staff Report.

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Brief Overview of BIDs

BIDs have been defined as “self-assessment districts that are initiated and governed by property or business owners and authorized by governments to operate in designated urban and suburban geographic areas.”⁴ The International Downtown Association has put forth a three-part definition:

1. **Public District:** A BID is publicly-authorized by a government that has passed enabling statutes permitting the formation of the BID and mandatory fees levied by the government on behalf of the BID.
2. **Administered by a Nonprofit:** Revenues are collected by the government and transferred to a nonprofit organization, which has substantial authority over the level of funding, how the funds will be used, and the level and nature of services it provides. The authority of the nonprofit is limited by federal, state, and local law.
3. **Performs Designated Functions.** BIDs perform services in the areas of cleaning, security, and marketing.⁵

BIDs are “quasi-governmental entities” that occupy the space between the public and private domains, functioning both as tools of service delivery and as participants in public policymaking. As described in one analysis, BIDs “serve simultaneously as policy tools through which state and local governments seek to advance general public interests and as self-help entities to further the more particular interests of local business communities.”⁶

Since 1970, more than 800 BIDs have been established in the United States and Canada. As shown in **Table 1**, there are currently 15 established BIDs in the District of Columbia and Northern Virginia, with five more being planned in the District. Researchers generally identify three factors to explain the rise of BIDs, namely the economic downturns in urban centers caused by the decline in manufacturing and increase in suburbanization in the 1980s and 1990s, the decrease in local government revenues from loss of jobs and residents, and the decrease in funds from the federal government to cities in the 1980s.⁷ These conditions encouraged policymakers and planners to search for new organizational solutions to the economic problems in urban centers. As evidenced by their steady increase across the United States over the last half century, BIDs have proven to be a popular, yet somewhat controversial, model of urban management for local leaders. Proponents of BIDs claim they are more innovative and efficient in their delivery of services within their domains than local governments.⁸ These purported advantages are due to their ability to identify the distinct needs of neighborhoods and bypass regulations placed on public sector agencies.⁹ However, BIDs have been criticized for giving undue influence to property owners, lacking accountability to elected governments, and causing inequalities.¹⁰

⁴ Göktuğ Morçöl, Lorraine Hoyt, Jack W. Meek, and Ulf Zimmerman, “Business Improvement Districts: Research, Theories, and Controversies,” in *Business Improvement Districts: Research, Theories, and Controversies*, ed. Göktuğ Morçöl, Lorraine Hoyt, Jack W. Meek, and Ulf Zimmerman (New York: CRC Press, 2008): 1-26.

⁵ See Craig Howard and Stephanie Bryant, *Case Studies of Local Business and Community Districts*, Office of Legislative Oversight, Report No. 2015-7, February 24, 2015, https://www.montgomerycountymd.gov/OLO/Resources/Files/2015_Reports/OLO%20Report%202015-7.pdf.

⁶ Jonathan B. Justice and Robert S. Goldsmith, “Private Governments or Public Policy Tools? The Law and Public Policy of New Jersey’s Special Improvement Districts,” in *Business Improvement Districts* (see note 4): 161-196.

⁷ Dan Ziebarth, “Business Improvement Districts and Contemporary Local Governance,” *State and Local Government Review*, October 2020; and Morçöl, et al, “Business Improvement Districts.”

⁸ Ibid.

⁹ Ibid.

¹⁰ Ibid. See also Lorraine Hoyt and Devika Gopal-Agge, “The Business Improvement District Model: A Balanced Review of Contemporary Debates,” *Geography Compass* 1, no. 4 (2007): 946-958.

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There is a large body of research on BIDs that spans urban affairs, public policy, public administration, law, and other disciplines. While there appears to be no systematic reviews of the literature on BIDs,¹¹ the current state of research gives credence to claims from both proponents and critics of BIDs. As stated in a recent overview of the contemporary debates and research on BIDs:

“Overall, research to this point generally reflects that BIDs have the ability to augment public service delivery, reduce crime, and provide economic revitalization in urban communities, however these outcomes have the possibility of coming at the expense of reducing democratic accountability and transparency, limiting residents’ social capital, and contributing to economic inequality.”¹²

Table 1. Business Improvement Districts in the DC Metropolitan Region

District of Columbia	Northern Virginia
Georgetown	National Landing BID (previously Crystal City BID)
Adams Morgan	Ballston
Golden Triangle	Fairfax Boulevard
DowntownDC	
NoMa	
Capital Hill	
SouthWest	
Capitol Riverfront	
Anacostia	
Dupont Circle (new)	
Greater Brookland	
Congress Heights	
H Street	
Shaw	Existing BIDs
Midcity (U St and 14th St)	Potential BIDs

Source: Prince George’s County BID Toolkit, Planning Board Briefing, March 12, 2020.

The Silver Spring BID Proposal

As stated in its application, the Silver Spring BID’s mission is “to provide integrated services and programs that lead to a more vibrant, dynamic environment intended to help stimulate business and residential quality of life.” Some of its more concrete objectives are to:

- Increase business sales and residential and commercial occupancy;
- Retain and attract businesses, investment, and residents; and
- Improve safety and security.

¹¹ A systematic review has been defined as “a review of the evidence on a clearly formulated question that uses systematic and explicit methods to identify, select and critically appraise relevant primary research, and to extract and analyze data from the studies that are included in the review.” See <https://guides.temple.edu/c.php?g=78618&p=4178713>.

¹² Ziebarth, “Business Improvement Districts and Contemporary Local Governance.”

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The application also provides preliminary details on the organization's structure, operating plans, and financing. The organizational structure would consist of the following components:

- **Members:** Owners of nonexempt property within the boundaries of the district.
- **Voting Parameters:** Members would have 1 vote per \$500 dollars of the tax on nonexempt property imposed by Bill 3-21 (hereinafter the "BID tax"). No member or any number of members under common control would be allotted more than 33.33% of the total number of votes that may be cast.
- **Board of Directors:** Elected by members, the board would include between five and nine members. It would be composed of property owners and business tenants. The board would purportedly "reflect a range of ethnicities, socioeconomic status, and places of origin to reflect the racial and economic diversity of Silver Spring, including religious creed, age and sex."

The operating plan would consist of three pillars:

- **Place Management:** Maintain and secure public spaces through "clean and safe" activities such as cleaning sidewalks, collecting trash, removing litter, and engaging the Montgomery County Police Department and other public agencies.
- **Place Enhancement:** Make public spaces more "vibrant" through initiatives like planting and landscaping services, installing bike racks and public art, and holding events and activities
- **Place Branding/Economic Development:** Market and promote Silver Spring as an attractive urban center for living, shopping, investment, business growth, etc.

In terms of financing, the Silver Spring BID would rely on a combination of private and public sources, with a total projected budget ranging between approximately \$3.5 and \$4 million. The application assumes that approximately one-third of the budget would be funded through the BID tax and two-thirds through County funds from the parking lot district. According to the budget projections, the total budget would be allocated to the following three categories:

- **Place Enhancement and Management:** Approximately 73% of the total budget
- **Marketing/Place Branding/Economic Development:** Approximately 15% of the total budget
- **Administration and Leadership:** Approximately 12% of the total budget

There is substantial variation in BIDs in terms of revenue sources and size, geographic footprint, governance structure, and other conditions.¹³ The Silver Spring BID falls within the subset of "large" (or "Corporate") BIDs. This class of BIDs are characterized by budgets exceeding \$1.5 million, an extensive array of services provided, large amounts of retail and office space, memberships consisting largely of corporate and commercial property owners, and other conditions.¹⁴ Researchers have distinguished large BIDs from their mid-size and small (sometimes called "community") counterparts.

While sharing similarities with large BIDs, a unique aspect of the Silver Spring BID proposal is that it is the only example to the OLO analyst's knowledge of a BID that would be established alongside a public entity that performs many of the same functions of BIDs. The Silver Spring Urban District currently provides a range services and events to maintain downtown Silver Spring as a "clean, safe and attractive environment" for residents and businesses.¹⁵ It is important to note that Bill

¹³ Bryant and Howard, *Case Studies of Local Business and Community Districts*.

¹⁴ Jill Simone Gross, "Business Improvement Districts in New York City's Low-Income and High-Income Neighborhoods," *Economic Development Quarterly* 19, no. 2 (May 2005): 174-189.

¹⁵ See <https://www.silverspringdowntown.com/go/silver-spring-urban-district>

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3-21 does not address the future funding or function of the Silver Spring Urban District. The organizers and proponents of the Silver Spring BID are dissatisfied with the Urban District's funding levels for promoting and marketing downtown Silver Spring. They believe that the BID would devote more resources and more efficiently and effectively use these resources to market and promote downtown Silver Spring as an attractive destination for households, businesses, and investment. Thus, activities covered in the marketing/place branding/economic pillar of the proposed budget would be the primary source of potential added value relative to the Silver Spring Urban District's activities. **Table 2** presents budget line items in this pillar. The BID organizers also believe that the BID would be more responsive and effective in the delivery of place management and enhancement services than the Urban District.¹⁶ However, as noted below, the OLO analyst spoke with other stakeholders in the Silver Spring business community who are highly satisfied with the Urban District.

Table 2. Marketing/Place Branding/Economic Development for Year 1 of the Silver Spring BID Proposed Budget

	Amount	Percentage of Total Budget
Strategic Communications Social Media and Marketing Director	\$120,000	3.26%
Planning and Economic Development Manager	\$90,000	2.44%
Brand management and marketing efforts	\$100,000	2.71%
Digital resources/online presence	\$35,000	0.95%
Events	\$210,000	5.70%
Total Marketing/Place Branding/Economic Development	\$555,000	15.06%
Total Budget	\$3,685,500	

Data Source: Downtown Silver Spring BID Application

Economic Profile of Silver Spring

Montgomery County Planning Department personnel provided OLO with data on private establishments and employment, the commercial and residential real estate markets, and demographics. Recent trends indicate that the Downtown Silver Spring BID's objectives to increase business sales and residential and commercial occupancy and to retain and attract businesses, investment, and residents are well-founded concerns.

In recent years, Montgomery County has lagged behind its peer jurisdictions in the DC metropolitan, particularly Northern Virginia counties, in the areas of business and job growth.¹⁷ Silver Spring has been particularly hurt by Discovery's exit from the County, which shed between 500 and 600 jobs from 2010 to 2018.¹⁸ **Table 3** presents private establishment and employment data broken down by area. For comparison, this table - and subsequent tables in this section - include the

¹⁶ Description of the organizers' position is based on OLO personnel conversations with Steve Silverman, founder/CEO of SS GOV RELATIONS, LLC, and other organizers/proponents of the Downtown Silver Spring BID.

¹⁷ See Robert McCartney, "Prince George's overtakes Montgomery as top job creator in Maryland suburbs," Washington Post, January 20, 2020, https://www.washingtonpost.com/local/md-politics/prince-georges-has-overtaken-montgomery-as-top-job-creator-in-maryland-suburbs/2020/01/19/218c3646-38b6-11ea-bf30-ad313e4ec754_story.html; and Dan Schere, "Montgomery County Lost Brick-and-Mortar Businesses Last Year," Bethesda Magazine, July 10, 2019, <https://bethesdamagazine.com/bethesda-beat/business/montgomery-county-lost-brick-and-mortar-businesses-last-year/>.

¹⁸ Estimate provided by Montgomery County Planning Department personnel.

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area of operation of the Bethesda Urban Partnership, which is an urban district corporation that provides services in Bethesda similar to those that the Silver Spring BID would provide. There are two trends of note:

- First, there is a large disparity in the growth of private establishments in the area where the Silver Spring BID would operate (6.6%) and the area where the Silver Spring Urban District operates (2.4%), with private establishment growth within the Urban District boundaries lagging by 4.2%. The BID's boundaries do not overlap with some of the peripheral parcels that fall within the Urban District. The disparity in business growth indicates that the areas that fall outside the BID (but within the Urban District) have experienced economic challenges. Indeed, these areas lost approximately 40 establishments and 230 employees from 2010 to 2019.
- Second, the area where the Silver Spring Urban District operates has outperformed the area where the Bethesda Urban Partnership operates in terms of private business and employment growth, respectively by 1.9% and 10.2%. Business growth in the Silver Spring Urban District area increased by 2.4%, compared to the 0.5% increase in the Bethesda Urban Partnership. And private employment increased in the Silver Spring Urban District area by 6.7%, compared to the -3.5% decline in employment in the Bethesda Urban Partnership area.

Due to time limitations, determining the causes of these two noteworthy trends is beyond the scope of this analysis.

Table 3. Change in Private Establishments and Employment by Area (2010-2018)

Area	Indicator	2010	2018	Change	Percent Change
County Total	Private Establishments	31,931	32,501	570	1.8%
	Private Employment	358,601	377,978	19,377	5.4%
Silver Spring BID	Private Establishments	1,083	1,154	71	6.6%
	Private Employment	16,779	17,914	1,135	6.8%
Silver Spring Urban District	Private Establishments	1,261	1,291	30	2.4%
	Private Employment	17,693	18,870	1,177	6.7%
Bethesda Urban Partnership	Private Establishments	2,090	2,100	10	0.5%
	Private Employment	34,503	33,287	-1,216	-3.5%

Data Source: Montgomery County Planning Department; Private business data from the Quarterly Census of Employment and Wages, Maryland Department of Labor.

Table 4 indicates which industries have experienced business growth and decline in the areas where the Silver Spring Urban District and Bethesda Urban Partnership operate, from 2010 to 2018. Focusing on the more dominant industries in the Silver Spring sub-market, it is noteworthy that there were declines in the retail industry (-10%) and professional, scientific, technical service industry (-4%), whereas there were significant gains in the health care and social assistance industry (40%), other services (26%), and accommodation and food services (12%). The Bethesda Urban Partnership area of operation also experienced declines in the retail (-10%) and professional, scientific, and technical service (-12%) industries, but experienced business growth in the real estate and rental and leasing industry (14%), finance and insurance (13%), and other services (23%). The upshot is that the Silver Spring and Bethesda sub-markets have been undergoing meaningful changes in their industrial composition, which contextualize overall trends in business growth.

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Table 4. Change in Private Establishments by Industry (2010-2018)

NAICS	DESCRIPTION	Silver Spring Urban District				Bethesda Urban Partnership			
		2010	2018	Change	Percent Change	2010	2018	Change	Percent Change
54	Professional, Scientific, and Technical Services	290	278	-12	-4%	531	466	-65	-12%
56	Administrative Support and Waste Management and Remediation Services	73	78	5	7%	119	100	-19	-16%
44-45	Retail	101	91	-10	-10%	189	171	-18	-10%
51	Information	39	41	2	5%	66	55	-11	-17%
48-49	Transportation and Warehousing	7	2	-5	-71%	18	11	-7	-39%
42	Wholesale Trade	23	15	-8	-35%	54	50	-4	-7%
23	Construction	21	20	-1	-5%	68	65	-3	-4%
31-33	Manufacturing	13	9	-4	-31%	27	29	2	7%
22	Utilities	0	0	0	0%	1	4	3	300%
55	Management of Companies and Enterprises	7	6	-1	-14%	12	17	5	42%
71	Arts, Entertainment, and Recreation	16	14	-2	-13%	28	33	5	18%
72	Accommodation and Food Services	97	109	12	12%	170	175	5	3%
62	Health Care and Social Assistance	119	167	48	40%	171	177	6	4%
61	Educational Services	28	32	4	14%	46	60	14	30%
53	Real Estate and Rental and Leasing	47	56	9	19%	182	207	25	14%
52	Finance and Insurance	57	53	-4	-7%	215	243	28	13%
81	Other Services (Except Public Administration)	145	183	38	26%	192	237	45	23%

Data Source: Montgomery County Planning Department; Private business data from the Quarterly Census of Employment and Wages, Maryland Department of Labor.

Data on the commercial and residential retail real estate markets in Silver Spring also reveal concerning trends. **Table 5** presents data on the multifamily, office, and retail real estate markets from 2016 Q1 to 2021 Q1 in the areas of the Silver Spring BID, Silver Spring Urban District, and Bethesda Urban Partnership. Most strikingly, vacancy rates in office space have been trending upward since 2016 and the office market has been particularly harmed by the pandemic, with vacancy rates further increasing since 2020 Q1 and rents decreasing. Also, vacancy rates in retail spaces have steadily increased throughout 2020. (Note that the retail vacancy rates presented below are low estimates due to limitations in the source data. Despite these limitations, the *trends* in the data should reflect real-world conditions in the market.)

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Table 5. Real Estate Market Trends (2016-2021)

Period	Multifamily		Office		Retail	
	Vacancy Percent of Total	Effective Rent	Vacancy Percent of Total	Base Rent Overall	Vacancy Percent of Total	NNN Rent Overall
Silver Spring BID						
2021 Q1 QTD	6.4%	\$24.00	18.1%	\$29.69	5.0%	\$37.68
2020 Q1	7.3%	\$25.08	17.2%	\$30.51	3.0%	\$37.14
2019 Q1	5.7%	\$25.32	10.8%	\$29.68	5.0%	\$33.93
2018 Q1	7.7%	\$25.20	10.5%	\$29.64	3.3%	\$33.52
2017 Q1	8.0%	\$24.72	9.8%	\$28.61	3.6%	\$32.99
2016 Q1	6.7%	\$24.60	9.9%	\$27.86	3.9%	\$29.67
Silver Spring Urban District						
2021 Q1 QTD	6.5%	\$23.76	17.1%	\$29.62	4.9%	\$37.68
2020 Q1	7.2%	\$24.96	16.4%	\$30.42	2.8%	\$37.14
2019 Q1	6.2%	\$25.08	10.3%	\$29.66	4.7%	\$28.95
2018 Q1	9.3%	\$24.84	10.0%	\$29.61	3.1%	\$28.42
2017 Q1	7.9%	\$24.48	9.8%	\$28.56	3.4%	\$29.71
2016 Q1	6.7%	\$24.36	9.4%	\$27.81	3.7%	\$26.26
Bethesda Urban Partnership						
2021 Q1 QTD	7.40%	\$31.44	19.7%	\$38.93	5.2%	\$34.53
2020 Q1	5.2%	\$34.80	13.7%	\$39.35	3.2%	\$42.66
2019 Q1	9.4%	\$33.72	12.0%	\$37.63	5.2%	\$43.15
2018 Q1	4.9%	\$33.24	10.6%	\$37.48	5.4%	\$43.15
2017 Q1	14.2%	\$33.24	8.1%	\$36.38	5.0%	\$41.99
2016 Q1	11.8%	\$34.08	11.8%	\$36.67	3.9%	\$38.88

Data Source: Montgomery County Planning Department; Costar.

METHODOLOGIES, ASSUMPTIONS, AND UNCERTAINTIES

Methodology and Assumptions

To anticipate the economic impacts of establishing the Silver Spring BID by enacting Bill 3-21, OLO draws assumptions based on findings from empirical studies on the impacts of BIDs with valid causal inferences. While there is a large body of research on BIDs, much of it is case studies. These studies have difficulty distinguishing the *causal* effects of BIDs from outcomes correlated with, but unrelated to, BIDs due to common methodological problems, particularly selection bias and confounding variables. Indeed, research indicates that areas with BIDs are systematically different than those without them, as the timing and location of BID formation is associated with various enduring and time-varying conditions, such as retail density, assessed property value, population characteristics, levels of crime, and civic infrastructure (see studies below). Studies that sample on areas with BIDs (selection bias) and/or fail to control for conditions associated with both

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BID areas and the economic outcomes of interest (confounding) are prone to invalidly attributing changes in these outcomes to BID performance.

Despite the apparent limitations in the literature, three empirical studies with quasi-experimental designs that mitigate selection bias and confounding were identified. These studies use statistical matching (and other) techniques to simulate randomization to account for selection bias in the formation of BIDs. To put it simply, these studies compare the outcomes of interest—retail sales, employment, crime, and property values—in areas with BIDs (“treatment” groups) against areas that had a high probability of forming BIDs due to their characteristics but had not done so during the time-frame of the study (“control” groups). Ultimately, these studies provide the OLO analyst with greater confidence in their findings regarding the impacts of BIDs. See below for the studies:

- **Retail Sales and Employment:** Stacey Sutton, “Are BIDs Good for Business? The Impact of BIDs on Neighborhood Retailers in New York City,” *Journal of Planning Education and Research* 34, no. 3 (2014): 309-324.
- **Commercial and Residential Property Values:** Ingrid Gould Ellen, Amy Ellen Schwartz, Ioan Voicu, Leah Brooks, and Lorlene Hoyt, “The Impact of Business Improvement Districts on Property Values: Evidence from New York City [with Comments],” *Brookings-Wharton Papers on Urban Affairs* (2007): 1-39.¹⁹
- **Crime:** Leah Brooks, “Volunteering to be taxed: Business improvement districts and the extra-governmental provision of public safety,” *Journal of Public Economics* 92, no. 1-2 (2008): 388-406.

Sutton’s study investigated the impact of small and mid-sized BIDs on **retail sales and employment for independently-owned businesses** in New York City between 2000 and 2008. She found that the impact of BIDs on these outcomes was conditioned on BID size. Unlike small BIDs, mid-sized BIDs had a positive effect on sales and employment of independent retailers, with respective increases in these variables of 15 and 9 percent. However, the result for sales growth was modestly significant and was insignificant for employment. Sutton’s findings are consistent with previous studies found BID size moderates its organizational effectiveness and impacts. The conditional effect of BID size is understandable, given that larger BIDs tend to devote a larger portion of revenues to programs (and less to administration), offer a broader array of services, focus more on marketing and promoting, and have other characteristics that likely result in greater economic returns.²⁰ The Silver Spring BID would be larger than the mid-sized BIDs investigated in Sutton’s study. This fact increases the OLO analyst’s confidence that the BID would positively affect sales and employment for independent retailers.

Ellen et al’s study investigated the impact of BIDs on **commercial and residential property values** in New York City from 1984 to 2002. BIDs were found to have a large and significant impact on commercial property values—approximately a 15 percent increase over comparable properties outside BID areas. Like Sutton’s findings, this effect was driven mostly by larger BIDs, again suggesting that large BIDs achieve sufficient economies of scale for meaningful interventions within their areas of operation. Moreover, BIDs had little impact on residential property values.

Brooks study investigated the impact of BIDs on **crime** in Los Angeles between 1990 and 2002. She found that BIDs were associated with reductions in crime of 6 to 10 percent, with the bulk of reductions in serious crime. Importantly, Brooks found that the BIDs did not push crime into other neighborhoods.

- **Assumption:** OLO believes that the Silver Spring BID would be sufficiently large to potentially increase retail sales, employment and commercial property values and reduce crime within the district.

¹⁹ For an overview of the study written for a lay audience, see Ingrid Gould Ellen, Amy Ellen Schwartz, and Ioan Voicu, “The Benefits of Business Improvement Districts: Evidence from New York City,” Furman Center for Real Estate & Urban Policy, July 2007, <https://furmancenter.org/files/publications/FurmanCenterBIDsBrief.pdf>.

²⁰ Gross, “Business Improvement Districts in New York City’s Low-Income and High-Income Neighborhoods.”

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While the rigor of the above studies increases the OLO analyst's confidence in the economic potential of the Silver Spring BID, it is important to reiterate the unique circumstance regarding its formation. As previously mentioned, the Silver Spring BID would be established within the boundaries of the Silver Spring Urban District, a public entity that performs many of the "clean and safe" services of BIDs and that generates a portion of its revenues from a tax on property owners. The BIDs investigated in the above studies were formed in areas without public entities performing BID-like services. This raises the question of whether the magnitude and/or timing of the Silver Spring BID's impacts would parallel those in areas investigated in the above studies. It is beyond the scope of this analysis to address this question. However, OLO emphasizes the following: Ultimately, for the Silver Spring BID to generate a net positive return on investment (ROI) for stakeholders, the organization must add enough value to outweigh its costs to stakeholders (i.e., BID tax) relative to the baseline set by the Silver Spring Urban District.

Uncertainties

Based on the above studies, OLO anticipates that the Silver Spring BID would generate a net positive ROI for businesses in Silver Spring. However, the magnitude of these impacts depends on the resolution of outstanding questions highlighted below. For information, this discussion draws on conversations the OLO analyst had with stakeholders in the Silver Spring business community who are in favor, neutral, and against the establishment of the BID, as well as the research literature on BIDs.

Urban District: Stakeholders lack clarity on whether the Silver Spring BID would replace the Urban District. There are three concerns related to this uncertainty. The first concern relates to the difference between the Silver Spring BID and Urban District boundaries. If the BID replaces the Urban District, would the business tenants outside the BID boundaries be left without services? The second concern involves the tax implications of replacing the Urban District. Property owners would incur a net zero tax increase if the BID tax replaces the Urban District tax, holding all else equal. However, per Bill 3-21 and state law, the BID tax would not count against the County Charter limit. If the Council were to later increase property taxes, then property owners would incur a net increase in taxes. In this scenario, establishing the Silver Spring BID, in effect, creates an additional cost on property owners (and tenants). Lastly, if the County raises property taxes, the Council may be prevented from increasing the Urban District tax again in the future. This would be problematic if the Council ever decided to close the BID, which would leave Silver Spring without Urban District and BID services.

Governance: In addition to budget sizes and sources of revenue, there is significant variation across BIDs in the composition and voting rights of members, the structure of Boards, and other organizational features. As discussed above, the current proposal for the Downtown Silver Spring BID would restrict membership to property owners, give larger property owners more voting power, and include property owners and business tenants on the Board of Directors. Per state law, the stakeholders of the Silver Spring BID would be "residents, employers, employees, property owners, commercial tenants, consumers, and the general public" within its geographic scope. It is inevitable that (perceived and real) conflicts of interest among and within these stakeholder groups will arise. OLO analysts spoke with some members of the Silver Spring business community who expressed concern that the proposed governance structure of the BID would give undue influence to large property owners who would use the BID to further their interests at the expense of smaller property owners, small businesses, and residents. Indeed, some stakeholders are satisfied with the Urban District and point to its impartiality as an asset. If established through the enactment of Bill 3-21, the way the Silver Spring BID addresses these governance concerns may determine the extent of support and participation (i.e., subcommittee involvement) from the local stakeholders, which could influence how the economic costs and benefits of the BID are distributed among stakeholders.

Finances: Stakeholders raised several concerns regarding the BID's finances over the next few years to OLO analysts. In the current BID budget, roughly one-third of the financing comes from the Urban District property tax and two-thirds comes from a portion of the parking lot district revenues. The proposed legislation specifies that "[t]he amount of revenue

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from parking fees transferred to the district 313 corporation must not exceed the amount calculated by multiplying: (A) the number of parking spaces in the District by (B) the number of enforcement hours per year by (C) 20 cents.” Some stakeholders are unclear on how this amount compares to the current transfer formula and whether it will continue to generate sufficient revenues. The pandemic has decreased the consumption of parking in Silver Spring, which will lower parking lot revenues in the next few years. Some stakeholders are concerned how this will impact the BID. To address revenue shortages, the BID may cut back on services or attain more funds from members through higher BID taxes or voluntary contributions. These scenarios would have economic impacts on members—more taxes or reduced “clean and safe” services or less marketing and promoting. Finally, stakeholders are unclear whether the Silver Spring BID would be required to purchase new equipment or lease equipment that the Urban District uses.

Relationship with Local Government: Researchers argue that the effectiveness of BIDs in adding value for stakeholders depends significantly on their working relationship with local government officials and professional staff.²¹ Collaborative relationships help ensure that BIDs are accountable to their stakeholders, reach their organizational goals, stabilize BID funding, and contribute to the local government’s economic development strategy. There are several mechanisms used to facilitate collaborative relationships with BIDs—for example, local government representation (voting or non-voting) on the BID Board of Directors, robust performance measures for BIDs, local government approval of BID budgets, and routine formal and/or informal meetings and reports. Bill 3-21 would require the Silver Spring BID to file an annual report with the Executive and Council that includes the financial statement for the previous year, a proposed operating budget for the current fiscal year, proposed revisions to the business plan, and a “narrative statement or chart showing the results of operations in comparison to stated goals and objectives.” The bill would also require the Executive to “review the effectiveness and desirability of continuing the district every 3 years.” Beyond these basic reporting and review requirements, it is unclear what the working relationship between the Silver Spring BID and the County would look like.

Long-Term Impact: BIDs provide collective voice to their members and advocate for policy change. Experience from elsewhere that this can manifest as promoting regulatory changes more friendly to business interests.²² The Silver Spring BID may exert economic impacts through its political advocacy over the long-term. However, it is beyond the scope of this analysis to examine the character and magnitude of this effect. We raise it here as a point of consideration.

VARIABLES

- Property tax rate;
- Future status of the Silver Spring Urban District;
- Financial stability of the Silver Spring BID;
- Magnitude and distribution of Silver Spring BID’s impacts on key indicators;
- Quality of County’s oversight, accountability, and collaboration mechanisms; and
- Degree to which the costs and benefits of the Silver Spring BID are borne by local, as opposed to non-local property owners and business tenants.

²¹ See chapters 9, 12, and 14 in *Business Improvement Districts*.

²² See *Business Improvement Districts* (note 4).

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IMPACTS

WORKFORCE ■ TAXATION POLICY ■ PROPERTY VALUES ■ INCOMES ■ OPERATING COSTS ■ PRIVATE SECTOR CAPITAL INVESTMENT ■ ECONOMIC DEVELOPMENT ■ COMPETITIVENESS

Businesses, Non-Profits, Other Private Organization

OLO anticipates that by establishing the Silver Spring BID, Bill 3-21 would have positive economic benefits for private organizations located in the Silver Spring BID area, with the potential spillover effects for private entities in areas outside the BID boundaries.²³ The private organizations most directly impacted would be the property owners and businesses.

Bill 3-21 would increase costs to property owners by creating a BID tax on top of the Urban District tax. (However, the cost could be mitigated if the Council eliminates the Urban District tax, holding equal the general property tax.) Property owners would pass some portion of the cost onto business tenants in the form of higher rents, thereby increasing their net operating costs. The question is whether the BID's services result in sufficient profits to outweigh these costs relative to the baseline value set by the Urban District.

Based on the studies summarized above, OLO believes that the BID has the potential to add sufficient ROI to stakeholders. The studies reviewed above found that BIDs in New York City increased both commercial property values and independent retail sales by approximately 15 percent and BIDs in Los Angeles decreased crime by 6 to 10 percent. If the Silver Spring BID services affect these outcomes, property owners would likely be able to charge higher rents, thereby increasing their business incomes.

Regarding business tenants in the retail sector, increased retail sales would result in income gains for some independent businesses. (While Sutton's study does not address chain stores, it is plausible they would also see sales gains.) However, these gains would be unevenly distributed to some extent. For this reason, the portion of current businesses that would experience income gains large enough to outweigh the costs from potential rent increases is unclear. Ultimately, OLO analysts anticipate that there would be variation, with some businesses experiencing net gains and others net losses.

The findings from the studies also suggest that the Silver Spring BID has the potential to contribute to economic development gains in Silver Spring, as employment and independent retail sales (and the tax revenues they generate) are common indicators of local economic development.²⁴

The OLO analyst is uncertain whether the economic impacts of the Silver Spring BID in and of itself would be sufficiently large in magnitude to meaningfully increase the competitiveness of Silver Spring relative to its intra- and inter-County peers. While the County has lagged its peers in the District and Northern Virginia in using formal BIDs (see **Table 1** above), the Silver Spring BID in and of itself would need to generate substantial ROI for stakeholders relative to the baseline set by the Urban District to significantly impact competitiveness.

Residents

If enacted, Bill 3-21 would impact County residents. Residents who own properties and retail businesses within the Silver Spring BID area would bear the costs and benefits. Owners of properties would likely benefit from higher rents and property values while incurring the cost of the BID tax, whereas retail business owners would likely benefit from increased

²³ For the Council's priority indicators, see Montgomery County Council, Bill 10-19 Legislative Branch – Economic Impact Statements – Amendments, Enacted on July 30, 2019, Montgomery County, Maryland, 3.

²⁴ Sutton, "Are BIDs Good For Business?"

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sales while paying higher rents. Some portion of these costs and benefits would be borne by non-local property and business owners.

Individuals in the workforce would benefit from the potential for employment gains. Because most residents work within the County, it is likely that residents would benefit significantly from the employment gains.²⁵

Households within the Silver Spring BID area may be impacted as well. There are approximately 7,700 households within this area, with 90 percent in renter-occupied housing units.²⁶ To reiterate, Ellen et al found that BIDs did not impact residential property values in New York City. However, other (less rigorous) studies claim that BIDs have resulted in increased residential property values.²⁷ If residential property values increase, homeowners may experience economic benefits while renters could experience higher rents.

In summary, OLO anticipates that the Silver Spring BID would result in positive net economic impacts on businesses and residents in Silver Spring. However, it is likely that stakeholders would not share equally in these benefits.

QUESTIONS FOR CONSIDERATION

Due to time constraints and apparent limitations with the research literature on BIDs, the OLO analyst was unable to investigate two questions related to economic impacts of the Silver Spring BID: How would the BID likely impact non-retail businesses? And, how does the pandemic factor into the costs and benefits (and their distribution) of establishing the BID? For insight into these questions, OLO would recommend further engagement with members of the business community across industries in Silver Spring.

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²⁵ Montgomery County Planning Department, *Montgomery County Trends: A Look at People, Housing and Jobs Since 1990*, 78.

²⁶ Data provided by Montgomery County Planning analysts.

²⁷ See review of literature in Ellen et al, "The Impact of Business Improvement Districts on Property Values."

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CAVEATS

Two caveats to the economic analysis performed here should be noted. First, predicting the economic impacts of legislation is a challenging analytical endeavor due to data limitations, the multitude of causes of economic outcomes, economic shocks, uncertainty, and other factors. Second, the analysis performed here is intended to *inform* the legislative process, not determine whether the Council should enact legislation. Thus, any conclusion made in this statement does not represent OLO's endorsement of, or objection to, the bill under consideration.

CONTRIBUTIONS

Stephen Roblin (OLO) prepared this report.



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M E M O R A N D U M

TO: Ken Hartman, Director
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Reemberto Rodriguez, Director
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Mike Coveyou, Director
Department of Finance

FROM: Edward B. Lattner, Chief 
Division of Government Operations

DATE: January 25, 2021

RE: **Bill 03-21, Special Taxing Area Laws - Silver Spring Business Improvement District - Established**

Bill 3-21 will establish a business improvement district (BID) in Silver Spring in accordance with State law. While overall the Bill is legally valid, you should be aware of the following:

- the BID corporation formed under State law and this Bill will most likely be subject to the State's Open Meetings and Public Information Acts;
- the officers, directors, members, and (any) employees of the BID corporation will not be subject to the County's ethics law; and
- the BID corporation will not be a "local government" under the Local Government Tort Claims Act and, therefore, will not enjoy the Act's caps on liability.

Finally, we have some suggestions to improve the Bill's clarity.

The Authorizing State Law and the Bill

In 2017, the General Assembly enacted a law, codified at Md. Code Ann., Econ. Dev. (ED) §§ 12-601 to 12-612, authorizing Montgomery County to create one or more business improvement districts (BID) by local law. The express legislative purposes of BIDs are to

“promote the general welfare of the residents, employer, employees, property owners, commercial tenants, consumers, and the general public within the geographic area of the [BID].” ED § 12-602(2). Bill 3-21 follows this blueprint and creates a BID in Silver Spring. According to the Bill’s sponsors, the BID is intended to supplement, and not replace, the existing urban district created in Chapter 68A of the Montgomery County Code. The BID is managed and operated by a district corporation.

Save for the power to appoint the district corporation’s officers and directors, the State law (and therefore the Bill) give the County a great deal of authority over the district corporation. The County, “in the sole discretion of the governing body,” may authorize the creation of a BID upon application from a group of certain private property owners in the district. ED § 12-609(d). That application must include:

- a statement of intent to establish a district corporation signed by a majority of certain property owners in the district;
- the boundaries of the proposed district; and
- the proposed district corporation’s
 - name and address;¹
 - the names of proposed initial members of the board of directors;
 - proposed articles of incorporation and bylaws; and
 - proposed three-year business plan.

ED §§ 12-604, 12-608. The district corporation must operate and exercise its powers solely to accomplish one or more of express legislative purposes of a BID. ED § 12-607(b). The net earnings of the district corporation may benefit only the district corporation. ED § 12-606.

The State law, ED § 12-605, (and the Bill) set for the basic operations of the district corporation’s board and its reporting responsibilities to the County.

- the board of directors must consist of at least five, but no more than nine, members, appointed by members of the district;
- the board must elect a chair and other officers from among its members;²
- a majority of the voting members of the board is a quorum;
- the board must exercise its powers by resolution, which requires an affirmative vote of a majority of its voting members;
- board members may not be compensated, but must be reimbursed for expenses; and
- the board must file an annual report with the County that includes:
 - a financial statement for the preceding year;
 - a proposed operating budget for the current fiscal year

¹ The district corporation is called the Downtown Silver Spring Business Improvement District, Inc.

² The Bill details three classes of board members serving staggered terms and a nominating committee for future annual elections.

- any proposed revisions to the business plan; and
- a narrative statement or chart showing the results of operations in comparison to stated goals and objectives.

The BID may receive money from the State, the County, other governmental units, or nonprofit organizations. It may also charge fees for its services and have employees and consultants. ED § 12-607.

The County, not the district corporation, is empowered to impose a BID tax to fund the operation of the district. The district corporation board may recommend a tax rate, subject to the County's approval. The County collects the tax in the same manner as real property taxes are collected; the district corporation must reimburse the County for the costs incurred in collecting the tax. ED § 12-610.

The continued existence of the BID, and the district corporation, is subject to the continuing approval of the County, which must review the effectiveness and desirability of the district every three years. If the County does not approve the continuing existence of the BID, the district ceases existence as directed by the County and the district corporation must continue "only as long as necessary to terminate operation in a reasonable manner." ED § 12-612.

Applicability of the Open Meetings Act and the Public Information Act

Open Meetings Act

The OMA applies to a "public body" when it "meets" to engage in certain defined "functions." Critical to the analysis is the whether the district corporation is a "public body," which is defined as an entity that consists of at least two individuals as is created by, among other things, a state or county law or executive order. GP § 3-101(h)(1).³

As noted in the Attorney General's OMA Manual, "the courts have sometimes deemed private entities to be 'public bodies' by virtue of considerations such as the government's control over the particular entity's existence, governance, and functions." OMA Manual 1-1 (9th ed. June 2017).

The Maryland appellate courts have sometimes deemed a privately-incorporated entity to be a "public body" subject to the Act. When doing so, they have looked to various factors, including the degree to which the entity's board is controlled by the government, as when the board members are appointed and subject to termination by a government official, the entity performs a purely public function, and the entity has few private functions. The inquiry is fact-specific. *See, e.g., City of Baltimore Development Corp. v. Carmel Realty Associates*, 395 Md. 299 (2006). The fact that

³ A public body also includes any multimember board or commission appointed by the governor, county executive, or an official who is subject to the policy direction of the governor or county executive, if the entity includes in its membership at least two individuals not employed by the state or county.

a private entity receives or administers government funds is not by itself enough. In 9 OMCB Opinions 203 (2015), for example, the Compliance Board found that the facts that the private entity had applied to provide services to a government agency and that the agency selected it and regulated the provision of the services did not make it a “public body.” *Id.* at 204.

In addressing an entity incorporated by the city attorney, at the mayor’s direction, to operate the city’s zoo, the Court of Special Appeals explained:

A private corporate form alone does not insure that the entity functions as a private corporation. When a private corporation is organized under government control and operated to carry on public business, it is acting, at least, in a quasi-governmental way. When it does, in light of the stated purposes of the statute, it is unreasonable to conclude that such an entity can use the private corporate form as a parasol to avoid the statutorily-imposed sunshine of the Open Meetings Act.

Andy’s Ice Cream v. City of Salisbury, 125 Md. App. 125, 154-55 (1999). The Compliance Board discussed these principles in 7 OMCB Opinions 195 (2011) and 9 OMCB Opinions 246 (2015). A key consideration is whether the privately-incorporated entity is structured in such a way that a governmental entity controls its governance, as when a governmental entity has the power to dissolve it or appoint its board. *See id.* at 252-54 (discussing cases).

OMA Manual 1-6 to 1-7 (9th ed. June 2017).

Although the County does not appoint the members of the district corporation, in all other aspects the state and county law control its existence, governance, and functions. The district corporation is created by state and county law. The state enabling statute defines the district corporation as the BID corporation “formed in accordance with this subtitle.” ED § 12-601(g). The state enabling statute also stipulates that the local law creating the BID must include “that the district corporation is formed under this subtitle.” ED § 12-604(c)(2). The application “to establish a district corporation” must include “a list of the proposed initial board of the proposed district corporation.” ED §§ 12-608(a) and (b)(5). Finally, if the county chooses to terminate the BID, the district corporation “shall continue its existence only as long as necessary to terminate operation in a reasonable manner.” ED § 12-612(b)(2).

State and county law precisely identify the functions of the district corporation and those functions are purely governmental. The district corporation must operate and exercise its powers *solely* to accomplish one or more of express legislative purposes of a BID. ED § 12-607(b). State and county law prescribe the district corporation’s governance structure—election of officers, quorum requirements, compensation, action by resolution, etc. Even its articles of incorporation and bylaws are subject to government approval.

In sum, the district corporation would likely be considered a public body under the OMA. It therefore must comply with the OMA when a quorum of its members meets to engage in a function specified under the OMA.

Public Information Act

Enacted in 1970, the MPIA enables people to have access to government records without unnecessary cost or delay. Md. Code Ann., Gen. Provisions (GP) § 4-1010 to 4-601. It accomplishes this goal by requiring each “custodian” to provide access to “public records” subject to enumerated exceptions.

A public record is the original or any copy of any documentary material (in any form) that is made by a unit or an instrumentality of the State or of a political subdivision or received by the unit or instrumentality in connection with the transaction of public business. GP § 4-101(j). The obligation to provide access to a public record lies with the custodian, who is the officer or employee of the State or of a political subdivision who is responsible for keeping a public record, regardless of whether that officer or employee has physical custody and control of the public record, or any other authorized individual who has physical custody and control of a public record.

Maryland court have extended the reach of the MPIA to a number of quasi-public entities like the district corporation.

The PIA also applies to any unit or instrumentality of the State or of a political subdivision. GP § 4-101(j); *see, e.g., Moberly v. Herboldsheimer*, 276 Md. 211 (1975) (Memorial Hospital of Cumberland is subject to the PIA as an instrumentality of the City of Cumberland). Even agencies that receive no public funds but are created by statute may be subject to the PIA. For example, the Court of Appeals, overruling a lower court, held that one such agency, the former Maryland Insurance Guaranty Association, was subject to the PIA. *A.S. Abell Publishing Co. v. Mezzanote*, 297 Md. 26 (1983). The Court considered whether the entity served a public purpose, was subject to a significant degree of control by the government, and was immune from tort liability. *See also* 86 Opinions of the Attorney General 94 (2001) (proposed citizen police review board, established by municipal ordinance, funded and staffed by municipality, and performing public function would be unit or instrumentality of municipal government for purposes of PIA); Letter of Assistant Attorney General Kathryn M. Rowe to Delegate Alfred C. Carr (June 2, 2009) (Citizen Advisory Board on Traffic Issues is an instrumentality of Montgomery County).

A nonprofit entity incorporated under the State’s general corporation law may also be considered a unit or instrumentality of a political subdivision for purposes of the PIA, if there is a sufficient nexus linking the entity to the local government. *See*

Baltimore Development Corp. v. Carmel Realty Associates, 395 Md. 299 (2006) (nonprofit corporation formed to plan and implement long range development strategies in city was subject to substantial control by city and thus was instrumentality of city subject to PIA); *Andy's Ice Cream, Inc. v. City of Salisbury*, 125 Md. App. 125, *cert. denied*, 353 Md. 473 (1999) (Salisbury Zoo Commission subject to PIA, given the Mayor and City Council's role in the appointment of Commission members, authority over budget and by-laws, and power to dissolve Commission); Letter of Assistant Attorney General Kathryn M. Rowe to Delegate Kevin Kelly (Aug. 3, 2006) (volunteer fire department is not a unit of government subject to the PIA); Letter of Assistant Attorney General Robert N. McDonald to Senator Joan Carter Conway (Oct. 4, 2007) (status of various organizations under the PIA).

In rare instances, the General Assembly has exempted an instrumentality of the State from coverage under the Public Information Act. *Napata v. University of Maryland Medical System Corp.*, 417 Md. 724 (2011) (UMMS not subject to the PIA because its enabling law provides that it "is not subject to any provisions of law affecting only governmental or public entities").

MPIA Manual 1-3 to 1-4 (15th ed. Nov. 2020).⁴

For the same reasons that the district corporation is likely subject to the OMA, its publicly derived existence, governance, and functions make it subject to the MPIA.

Applicability of the County's Ethics Law

It does not appear that the County's ethics law will apply to the district corporation's officers, directors or employees. With two exceptions,⁵ the County's ethics law applies exclusively to its "public employees." Under Montgomery Cnty. Code § 19A-4(m), a public employee means:

- (1) the County Executive and each member of the County Council;
- (2) any person employed by a County agency, including the director of the agency;
- (3) any person appointed by the County Executive or County Council to a board, commission, committee, task force, or similar body, whether or not:

⁴ "Although the Manual may not rise to the dignity of a formal opinion by the Attorney General, it is nonetheless a useful, although not binding, resource for courts." *Action Comm. for Transit, Inc. v. Town of Chevy Chase*, 229 Md. App. 540, 557 n.20 (2016).

⁵ There are two provisions of the ethics law that apply to all persons. First, "a person must not use an official County or agency title or insignia in connection with any private enterprise. Montgomery Cty. Code § 19A-14(b). Second, a person "must not influence or attempt to influence a public employee to violate" the ethics law. § 19A-14(f).

- (A) the person is compensated for serving on the body; or
- (B) the body is permanent or temporary;
- (4) any member of the Revenue Authority, the Housing Opportunities Commission, or the Board of License Commissioners; and
- (5) any other person providing services without compensation to a County agency if that person:
 - (A) exercises any responsibility for government-funded programs, procurement, or contract administration for an agency; or
 - (B) has access to confidential information of an agency that relates to government-funded programs, procurement, or contract administration.

Under Montgomery Cnty. Code § 19A-4(a) an agency or county agency means:

- (1) any department, principal office, or office of the executive or legislative branch of County government;
- (2) any board, commission, committee, task force, or similar body appointed by the County Executive or County Council;
- (3) the Revenue Authority, the Housing Opportunities Commission, and the Board of License Commissioners;
- (4) each independent fire department or rescue squad that receives funds from the County or uses property owned by the County; and
- (5) any other public body if the Commission finds that:
 - (A) the public body is subject to the County's legislative authority to enact an ethics law; and
 - (B) the policies articulated in section 19A-2 would be significantly furthered by the application of this Chapter to the public body.

The district corporation is not a County agency under the ethics law and the County does not appoint its officers or directors. However, the Ethics Commission could determine to apply the ethics law to the district corporation's members, employees, and volunteers under Montgomery Cnty. Code § 4(a)(5).

Alternatively, the County Council could amend the Bill to require the district corporation to include in its bylaws provisions prohibiting self-dealing and participating in matters that present a conflict of interest. The Council included such provisions in the laws establishing several other quasi-public entities: Economic Development Corporation, Montgomery Cnty. Code § 15A-3(e); local management board, Montgomery Cnty. Code § 2-121(c)(1); workforce development organization, § 15A-10(d); green bank, § 18A-47(d); and the urban district corporation, § 68A-10(g)(2). Some of these laws also made explicit the entities obligation to comply with the OMA and MPIA.

The Local Government Tort Claims Act

The Local Government Tort Claims Act (LGTCa), Md. Code Ann., Cts. & Jud. Proc.

(CJ) §§ 5-301 to 5-304 outlines the duty of local governments to defend and indemnify their employees for tortious acts committed without malice in the scope of employment. More importantly, the LGTCA also caps damages that may be recovered in such an action.

While the LGTCA's definition of "local government" is quite expansive, it identifies some 29 different entities as local governments, that definition does not include a BID. The definition of a local government includes a special tax district, CJ § 5-301(d)(13),⁶ and a commercial district management authority. CJ § 5-301(d)(20).⁷ But an BID corporation is neither of these.

This does not preclude the possibility that the BID corporation might enjoy governmental immunity, or its employees public official or even qualified immunity. But it will not be protected by the liability caps under the LGTCA. The Bill does require the corporation to obtain insurance for its activities.

Bill Language

1. ED § 12-610(b)(3) provides that the BID tax "may not count against a county or municipal corporation tax cap." At the time this law was written, County Charter § 305 provided a cap on total revenue produced by the ad valorem taxes on real property. This past November, the voters approved a Charter amendment replacing the cap on total *revenue* with a cap based upon the ad valorem *weighted tax rate* on real property. However, lines 302-04 of the Bill still refer to the Charter cap on tax revenue. That language should be amended to state:

The tax imposed under this subsection must not count against the limits on the ad valorem weighted tax rate on real property [[tax revenue]] in Section 305 of the County Charter.

2. There appears to be a typo in lines 310-12.

eb1

cc: Dale Tibbitts, Special Assistant to the County Executive
Robert H. Drummer, Senior Legislative Attorney
Marc P. Hansen, County Attorney
Tagg Hutchinson, Associate County Attorney
Tammy J. Seymour, OCA

21-000235

⁶ The Express Powers Act, Md. Code Ann., Local Gov't (LG) § 10-314, empowers the County to create a special tax district for any purpose listed in the Express Powers Act. The County's authority to create a BID arises under (ED) §§ 12-601 to 12-612, not the Express Powers Act. Special tax districts include urban districts (Montgomery Cnty. Code Ch. 68A) and parking lot districts (Montgomery Cnty. Code Ch. 60).

⁷ Bethesda Urban Partnership, Inc. is such an entity, created under another section of the Express Powers Act. LG § 10-315.

**TESTIMONY ON BEHALF OF COUNTY EXECUTIVE MARC ELRICH ON BILL 3-21
SPECIAL TAXING AREA LAWS – SILVER SPRING BUSINESS IMPROVEMENT
DISTRICT – ESTABLISHED.**

February 23, 2021

Good afternoon Council President Hucker and councilmembers. I am Dale Tibbitts, Special Assistant to County Executive Marc Elrich testifying on his behalf on **Bill 3-21**, Special Taxing Area Laws - Silver Spring Business Improvement District – Established.

We believe this bill is attempting to address some issues in downtown Silver Spring, and the Executive recognizes that the urban district needs improvement; however, we do not believe that this BID is the appropriate solution. We are concerned about the unintended consequences of the bill and do not believe that a BID is necessary to address concerns.

While some may say that the private, non-profit Bethesda Urban Partnership, known as BUP, performs better than the current “Red Shirts” model in Silver Spring, it is important to note several points. First, BUP is not a BID, as envisioned in this legislation. Second, Silver Spring is doing quite well as compared to Bethesda according to the OLO Economic Impact Statement. OLO noted that the Silver Spring Urban District was outperforming the Bethesda Urban Partnership in terms of both business and employment growth.

The OLO statement also noted the concern that the BID would give “undue influence” to large business owners instead of the broad group of stakeholders currently helping to operate the Urban District. Each property owner would get one vote per \$500 of BID tax paid. Additionally, OLO’s Racial Equity and Social Justice Impact analysis raises the real concern that there could be “**a negative impact on racial equity and social justice**” because the smaller businesses are more likely owned by entrepreneurs of color.

Furthermore, a review of the application petition shows a divided community split 208-186. Additionally, concerns about the BID have been raised by Fenton Village businesses, the Silver Spring Urban District advisory board and MCGEO.

The Executive recommends:

Improve the operations of the existing Silver Spring Urban District. The existing operations, staffing, and budget of the SSUD has remained essentially the same since its inception while the growth in activity - and ‘feet on the street – in Silver Spring has grown exponentially. While the SS Urban district is successful in certain endeavors, there is definitely room for improvement. We’d like to suggest a careful analysis of the operations of the Urban District to identify improvements that could better resolve many of the issues that the proposed BID intends to address.

Encourage the creation of a privately funded Silver Spring Marketing Association. Such an association could choose to collectively market Silver Spring in a way of their own choosing. Its

existence could be similar to the Chamber's or other efforts, and the association could collaborate with the SSUD and others where agendas intersect while pursuing their own mission-driven interests independent of public funds.

In sum, we understand the motivation behind this bill and believe that we can address the concerns in a more appropriate fashion. We look forward to working with you on this effort.

February 22, 2021

**Testimony of UFCW Local 1994 MCGEO in Opposition to Council Bill 03-21 - Silver Spring
Business Improvement District**

The members of Local 1994 MCGEO are against Bill 03-21 that would establish a Silver Spring Business Improvement District as currently written.

Local 1994 members work in public services in Montgomery County, Prince George's County and in other areas of Maryland. Strong public services are the foundation of strong, stable communities. Our members provide quality services to the people they assist, and they value that they provide equitable access to their services.

Council Bill 03-21 would privatize the current Urban District and offers no protection to the red shirts, Local 1994 members, who clean, care for, and offer services to Silver Spring visitors and residents. The red shirts struggled to become merit employees in the County. They fought and won employment protections and decent benefits from this Council. Many of you helped right that wrong. Now, this bill would throw away all those protections.

Throughout this pandemic, the Urban District employees have continued to show up for work. They've been essential employees, keeping the streets clean, clearing snow and helping visitors and business owners in Downtown Silver Spring. But this legislation as written, would outsource these dedicated employees and eliminate union jobs.

In addition, the Union has been contacted by many Downtown Silver Spring business owners who are concerned that the BID does not provide adequate representation for small and minority businesses.

This is government privatization – to the HIGHEST BIDDERS. This is not how any city government should work, especially in Montgomery County. It doesn't reflect our values. I urge rejection of the Silver Spring Business Improvement District.

Thank you,

Gino Renne
President, UFCW Local 1994 MCGEO
International Vice President, UFCW

Dan Reed
Silver Spring, MD

February 23, 2020

RE: Bill 3-21, Silver Spring Business Improvement District

Dear Council President Hucker and members of the County Council:

My name is Dan Reed and since 1991, I've been a part of the downtown Silver Spring in many different ways. I grew up here, I have spent countless hours and dollars shopping and hanging out here, I owned a condo here. Today my partner and I both work for small businesses in downtown Silver Spring. I'm writing to express my support for the Silver Spring Business Improvement District with some reservations.

In my day job as an urban planner, I've had the pleasure to work with other business improvement districts, primarily in DC and Northern Virginia. At their best, a BID is a cheerleader for its community and a champion for positive change. Successful BIDs in our region run marketing campaigns, organize day-to-day events for locals (think Yoga in the Park) and big events that draw people from across the region (think Screen on the Green). Overall a good BID can create a place that local businesses and residents alike thrive in.

Silver Spring's urban district does a good job at these things but there is room for improvement. A lot of my friends moved here after school and will often spend their time and money elsewhere. It's not that they don't know what's here, it's that their friends don't know what's here and won't come. How many folks still think of Silver Spring as this boring suburb off the Red Line - if they think of it at all? That's changing slowly, but I can tell you firsthand how many *last* dates I've had in Silver Spring with boys who lived in DC and concluded this place wasn't worth the trip.

Downtown has such a remarkable story to tell. Historic architecture. Excellent food. Live music and theatre. A young, diverse population. A destination for beer lovers. A hub for the region's African diaspora. How can we tell this story? How can we leverage this to strengthen our community and our local economy? This is what a BID can do!

At the same time, I've heard concerns from local business owners, many of whom I count as friends. They want to know they will have a seat at the table, and that a handful of large property owners won't be the only voices. There is also a significant unhoused population in Silver Spring, and I would hate for the BID's response to be to sweep them under the rug.

The Downtown DC BID offers some helpful examples for how we could structure our BID: its board is composed of people from a variety of perspectives, including local

businesses, nonprofits, and even area schools. And it has homeless services as part of its charge, even providing a day center where people can access showers and meals.

I have been following the BID process for years and am tentatively excited about the possibilities if it happens. I hope this Council can shape it in a way that benefits everyone and allows Silver Spring to reach its full potential. Thank you for your time.

Sincerely,

Dan Reed

From: Ernest Bland
To: Camacho, Carlos; Kunes, Dave; Smith, Gene; Silverman, Ken; Rodriguez, Reemberto; Drummer, Bob; Hucker's Office, Councilmember; Murillo, Julio; Navarro's Office, Councilmember; Friedson's Office, Councilmember; Katz's Office, Councilmember; Jawando's Office, Councilmember
Cc: Stevesilverman@ssgovrelations.com
Subject: Silver Spring BID
Date: Friday, March 19, 2021 12:55:28 PM

[EXTERNAL EMAIL]

Montgomery County Council Members:

I am contacting you in regard to the pending BID proposal before the council. There are concerns by residents and small minority business and property owners inside and abutting the Urban District area designated for the proposed BID in Silver Spring. Members of this business community including myself, the owners of Quality Time Learning Center, and others are particularly interested in ensuring representation by small, minority businesses who are also stakeholders but are not members of the group of property owners that have amassed multiple properties in DTSS.

We have itemized, below, aspects of our position that may serve to assist in amending the composition of the board and perhaps some of the content of the language governing the BID.

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Local small businesses, particularly minority, small disadvantaged and women-owned businesses, some of whom own property in and with direct ties to the CBD (collectively, the "Small Business Community") request to review and comment on the BID.

Based on our reading and understanding of the BID proposal and comments to date, a constructive dialogue with other stakeholders and county elected representatives appears to be prudent. This approach would serve to ensure the BID if approved reflects the equitable representation and maximum practical utilization of the Small Business Community. Resolution of a number of overarching concerns should be achieved as a prerequisite to passage including, for example, without exclusion:

- (1) an acknowledgement and understanding of the purpose and anticipated benefits of the BID beyond the current UD,
- (2) the selection and meaningful representation of the Small Business Community as an independent stakeholder,
- (3) budgetary concerns, and
- (4) milestones or the means to measure and evaluate the efforts or achievements of the BID and its board of directors and staff from year to year.

Small Business Community representatives would appreciate the opportunity to meet with other stakeholders to promote and support the BID or efforts to preserve, improve, revitalize and rebuild the infrastructure and quality of life for the residential and business communities of Silver Spring in a meaningful and equitable way that satisfies our concerns generally described above.

=====

Please let me know if our position, as articulated above, needs to be formally submitted or to another entity.

Thank you for your time and professional courtesy in moving the matter forward as contemplated.

EB

Ernest Bland, RA

EBA Ernest Bland Associates, P.C.

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Silver Spring, MD 20910
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Fiscal Impact Statement
Bill 3-21 Special Taxing Area Laws – Silver Spring Business Improvement District

1. Legislative Summary

Bill 3-21 would establish a business improvement district in Silver Spring that would assume many of the responsibilities currently designated for the Silver Spring Urban District. The Bill also sets the guidelines for management of the District and authorizes a new tax on non-exempt properties located within the District. Those taxes, along with a transfer from the Silver Spring Parking Lot District, would be used to finance operations of the district corporation.

2. An estimate of changes in County revenues and expenditures regardless of whether the revenues or expenditures are assumed in the recommended or approved budget. Includes source of information, assumptions, and methodologies used.

The Bill makes the Business Improvement District (BID) responsible for maintaining the streetscape and streetscape amenities, coordination of promotions and programming, and provision of safety and security. These services are equivalent to the complete array of operations currently designated to the Silver Spring Urban District. The County budgeted \$1,186,654 in FY21 for these operating expenses (this does not include Personnel Costs).

There are four resources used to fund the operations:

- Real Property Tax Revenue
- Parking Revenues
- Optional Method Development (OMD)
- General Funds

Bill 3-21 authorizes a new business improvement district tax on non-exempt properties that is distinct from the existing tax on real property and would not impact County revenues as these new tax revenues are provided directly to the District for operations. The Bill does not abolish the existing Urban District tax on real property collected by the County.

No changes to revenues are expected from this Bill provided the Urban District tax on real property is not abolished. Bill 3-21 stipulates that a maximum of 20% of Parking Revenues from the Silver Spring Parking Lot District (PLD) may be transferred to the Business Improvement District at County Council's discretion. In FY21, the transfer would have been equal to \$562,792. The amount of parking revenue generated by the PLD is unchanged by this bill.

The Bill is silent on the implementation of Optional Method Development under the BID's administration. In addition, the Bill does not designate the BID as responsible for continuing OMD services or billing.

If the Urban District discontinued services provided by the BID, the County will save approximately \$539,660 of General Funds that are currently allocated for Silver Spring's operations in FY21. The Bill does not propose elimination of positions or staffing currently employed within the Silver Spring Urban District; however, remaining PLD funds would not be sufficient to pay personnel costs (using FY21 data).

3. Revenue and expenditure estimates covering at least the next 6 fiscal years.

The Bill does not project that the BID would replace the Urban District and does not indicate the future of the Urban District in that scenario. Based on that, the assumption is that the BID would replicate the revenues and expenditures of the existing Urban District without variation in service array.

Further, the Bill is not specific on the future of Personnel Costs in the Urban District as they are currently. The assumption is that Personnel Costs would remain as structured; however, it's unclear if those costs would be the responsibility of the BID or remain the responsibility of the County.

Lastly, the boundaries of the BID are undecided, and if they are smaller than the boundaries of the Urban District, operating costs could be lower. For this analysis, it's assumed that the BID will replicate the existing boundaries. The table below details the projected costs of the BID:

	FY22	FY23	FY24	FY25	FY26	FY27	Total
Taxes	1,033,976	1,060,100	1,086,594	1,114,963	1,144,298	1,174,621	6,614,552
Optional Method Development	120,000	122,388	125,350	128,409	131,542	134,752	762,441
General Fund	425,005	467,771	499,159	523,502	539,660	678,673	3,133,770
Parking District	2,704,922	2,804,101	2,892,581	2,994,464	3,094,790	3,094,790	17,585,647
Total Revenues	4,283,903	4,454,360	4,603,684	4,761,338	4,910,290	5,082,836	28,096,410
Operating Expenses	1,186,654	1,210,264	1,239,554	1,269,804	1,300,784	1,332,524	7,539,584
Personnel Costs	2,630,121	2,735,063	2,855,953	2,982,757	3,115,191	3,253,505	17,572,590
Indirect Costs	504,457	504,457	504,457	504,457	504,457	504,457	3,026,742
Total Expenses	4,321,232	4,449,784	4,599,964	4,757,018	4,920,432	5,090,486	28,138,916

Assumptions:

- Revenues and expenses are consistent with existing estimates for the Silver Spring Urban District
- For taxes, a real property tax rate of 2.4% is applied to an assessable base of real property beginning at \$4,010,600 in FY22 and increasing at the rate of CPI annually through FY27.
- Optional Method Development increases annually at a rate consistent with CPI projections.
- General Fund transfers are based on previous agreements with the Urban District made during the development of the FY22 Budget.
- Transfers from the Parking District are consistent with existing agreements.
- The projection of Operating Expenses is consistent with the projected trend of CPI.
- The projection of Personnel Costs reflects negotiated increases with the Labor agreement.

- Indirect costs are the total amount of personnel costs times an assumed rate of 19.2%

4. An actuarial analysis through the entire amortization period for each bill that would affect retiree pension or group insurance costs.

Not applicable.

5. An estimate of expenditures related to County's information technology (IT) systems, including Enterprise Resource Planning (ERP) systems.

Not applicable.

6. Later actions that may affect future revenue and expenditures if the bill authorizes future spending.

Bill 3-21 does not authorize future spending.

7. An estimate of the staff time needed to implement the bill.

Like formal agreements between the County and contractors, the agreement with the BID will require regular administrative oversight. Managerial staff within the Silver Spring Urban District can be reassigned to monitor the BID agreement at no additional cost to the County.

8. An explanation of how the addition of new staff responsibilities would affect other duties.

Oversight of the BID agreement could be an addition to the existing responsibilities of managerial staff within the Urban District.

9. An estimate of costs when an additional appropriation is needed.

No additional appropriation is needed to implement Bill 3-21.

10. A description of any variable that could affect revenue and cost estimates.

Future Council decisions on whether the Urban District and its positions are eventually abolished or reassigned elsewhere, the future status of the Real Property Tax in Silver Spring, and the administration of OMD will determine whether there will be savings produced from this legislation.

The Bill does not specify what facilities or equipment the BID will use. If the BID chooses to rent, lease, or buy those items from the County, then there will be a fiscal impact.

11. Ranges of revenue or expenditures that are uncertain or difficult to project.

County law stipulates that property tax revenues generated in Silver Spring must be used within the District. If the existing property tax is eliminated, those revenues would be lost. FY21 real property taxes in the Urban District are projected to be \$936,634 and are projected to rise to approximately \$1 million over the next 5 years.

12. If a bill is likely to have no fiscal impact, why that is the case.

As currently written, the Bill does not specify which existing revenues and expenditures are being replaced.

13. Other fiscal impacts or comments.

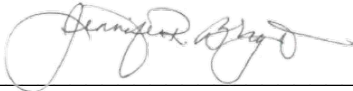
Not applicable.

14. The following contributed to and concurred with this analysis:

Taman Morris, Office of Management Budget

Ken Hartman, Community Engagement Cluster

Reemberto Rodriquez, Community Engagement Cluster



Jennifer Bryant, Director
Office of Management and Budget

2/24/21

Date

ARTICLES OF INCORPORATION FOR A TAX-EXEMPT NONSTOCK CORPORATION

FIRST: The undersigned, _____, whose address is _____, being at least eighteen years of age, does hereby form a corporation under the laws of the State of Maryland.

SECOND: The name of the corporation is DOWNTOWN SILVER SPRING BUSINESS IMPROVEMENT DISTRICT, INC.

THIRD: The purposes for which the corporation is formed are as follows: The Corporation has been organized under the Code of Maryland Economic Development Article Section 12-402.1 ("Maryland BID Act") to operate exclusively to promote the common business interests, community interests and general welfare of the residents, employers, employees, property owners, commercial tenants, consumers and the general public within the geographic area described as the Silver Spring Business Improvement District Area to be established by Montgomery County. The corporation shall not perform services of a kind typically performed by for-profit businesses and shall not perform services for particular members.

FOURTH: The street address of the principal office of the corporation in Maryland is 8757 Georgia Avenue, Suite _____, Silver Spring, Maryland 20910.

FIFTH: The name of the resident agent of the corporation in Maryland is _____ whose address is 4719 Hampden Lane, Suite 300, Bethesda, Maryland, 20815.

SIXTH: The corporation has no authority to issue capital stock. The corporation shall be a membership corporation. A member shall be an owner of taxable real property time in the Silver Spring Business Improvement District Area as shown on the Land Records of Montgomery County, Maryland. For purposes hereof, taxable real property will not include any tax exempt real property.

SEVENTH: The number of directors of the corporation shall be nine (9) which number may be increased or decreased pursuant to the bylaws of the corporation. The name(s) of the director(s) who shall act until the first meeting or until their successors are duly chosen and qualified are Paul Nazelrod, Andrew Jones, Damon Callis, Emma Whelan, Teika Haymon, Thomas Kaufman, Mussie Betre and Gary Brewer.

EIGHTH: No part of the net earnings of the corporation shall inure to the benefit of, or be distributable to its members, trustees, officers, or other private persons, except that the corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth in Article Third hereof. Notwithstanding any other provision of these articles, the corporation shall not carry on any other activities not permitted to be carried on (a) by a corporation exempt from federal income tax under Section 501(c)(6) of the Internal Revenue Code, or the corresponding section of any future federal tax code, or (b) by a corporation, contributions to which are deductible under Section 170(c)(2) of the Internal Revenue Code, or the corresponding section of any future federal tax code.

NINTH Upon the dissolution of the corporation, assets shall be distributed for one or more exempt purposes within the meaning of Section 501(c)(6) of the Internal Revenue Code, or the corresponding section of any future federal tax code, or shall be distributed to the federal government, or to a state or local government, for a public purpose. Any such assets not so disposed of shall be disposed of by a Court of Competent Jurisdiction of the county in which the principal office of the corporation is then located, exclusively for such purposes or to such organization or organizations, as said Court shall determine, which are organized and operated exclusively for such purposes.

IN WITNESS WHEREOF, I have signed these articles and acknowledge the same to be my act.

SIGNATURE OF INCORPORATOR:

**I hereby consent to my designation in this document
as registered agent for this corporation.**

SIGNATURE OF REGISTERED AGENT:

Filing party's return address:

BYLAWS
OF
DOWNTOWN SILVER SPRING BUSINESS IMPROVEMENT DISTRICT, INC.

Article I

Name

The name of the corporation is: Downtown Silver Spring Business Improvement District, Inc. (the "Corporation").

Article II.

Purposes of the Corporation

The Corporation has been organized under the Code of Maryland Economic Development Article Section 12-402.1 ("Maryland BID Act") to operate exclusively to promote the common business, community interests and general welfare of the residents, employers, employees, property owners, commercial tenants, consumers and the general public within the geographic area described as the Silver Spring Business Improvement District Area ("the Silver Spring BID Area") as defined in Section ____ of the Montgomery County Code (the "BID Ordinance") which includes all of the non-exempt real properties included in that area described on the Silver Spring Area Map and such additional area as may be added pursuant to the BID Ordinance, and for such other purposes as are set forth in the Corporation's Articles of Incorporation.

Article III.

Offices and Registered Agent

Section A. Offices. The Corporation shall continuously maintain in Montgomery County, Maryland a registered office at such place as may be designated by the Board of Directors. The principal office of the Corporation and such other offices as it may establish shall be located at such place(s), within Montgomery County, Maryland as may be designated by the Board of Directors.

Section B. Agent. The Corporation shall continuously maintain within Montgomery County, Maryland a registered agent, which agent shall be designated by the Board of Directors.

Section C. Changes. Any change in the registered office or registered agent of the Corporation shall be accomplished in compliance with the laws of the State of Maryland and as provided in these Bylaws.

Article IV.

Board of Directors

Section A. General Powers and Duties. The affairs and property of the Corporation shall be

managed, controlled and directed by a Board of Directors. The Board of Directors shall have, and may exercise, any and all powers provided in the Articles of Incorporation, the BID Act or Maryland BID Act which are necessary or convenient to carry out the purposes of the Corporation.

Section B. Composition of the Board of Directors. The number of Directors constituting the Board of Directors shall be fixed by resolution of the Board of Directors, but shall not be fewer than five (5) or more than nine (9). All Directors shall be either property owners or business owners in Downtown Silver Spring and the Board shall reflect a range of ethnicities, socioeconomic status, and places of origin to reflect the racial and economic diversity of Silver Spring, including religious creed, age and sex.

(1) Until the first meeting of the Board of Directors, the entire Board of Directors shall consist of the nine (9) Directors constituting the initial Board of Directors, as set forth in Article Seventh of the Articles of Incorporation, or such larger number of Directors as the initial Board of Directors may designate; thereafter, the entire Board of Directors shall be comprised of such number of Directors that may be specified by resolution of the Board of Directors and shall be classified with respect to the time for which the Directors shall severally hold office by dividing the Directors into three classes, each of which shall contain the same number of Directors (if necessary, one (1) class may contain one (1) more or one (1) less director than the other two (2) classes). After the initial members, the Directors shall be elected by the Members.

(2) The first election of Directors by the Members shall be held within **one hundred-twenty (120) days** of the date upon which the adoption of the BID Ordinance, and the Directors elected at such election shall take office as soon as practicable thereafter, or at such other time as may be specified by resolution of the Board of Directors. Subsequent elections shall be held annually. Elections of Directors shall be held in the following manner:

(3) The Board of Directors shall appoint a nominating committee, which shall nominate a slate of candidates for each annual election. Members may nominate additional candidates at the meeting called for the purpose of electing Directors. Members and persons other than Members are eligible to become Directors. Only Directors may serve on a committee.

(a) Prior to the first election of Directors, the nominating committee shall nominate three slates of candidates: one (1) slate to serve as the first class of Directors for the term of three (3) years; one (1) slate to serve as the second class of Directors for the term of two (2) years and one (1) slate to serve as the third class of Directors for the term of one (1) year. At the first election of Directors, the Members shall hold a separate election to elect each class of Directors.

(b) At each annual election of Directors thereafter, the successors to the class of Directors whose term shall expire that year shall be elected for the term of three (3) years, so that the term of office of one (1) class of Directors shall expire in each year.

(c) For each election of Directors, each Member may cast no more than their total number of votes for any one (1) candidate. Directors shall not be elected through cumulative voting.

(d) Each Director elected by the Members shall serve until his or her successor is elected, or until his or her earlier death, resignation or removal in accordance with these Bylaws.

(4) Any vacancy on the Board of Directors arising from the death, resignation or removal in accordance with these Bylaws of a Director may be filled by the affirmative vote of a majority of the remaining Directors in office (even though less than a quorum of the Board of Directors). Any Director chosen to fill such a vacancy shall serve until the next election by the Members. If, at any meeting of Members, Directors or more than one (1) class are to be elected because of a vacancy or vacancies, each class of Directors to be elected at the meeting shall be elected in a separate election. An increase in the number of Directors may be effected by the affirmative vote of a majority of Directors in office, which seats shall be filled in accordance with these Bylaws by vote of the Members at the next duly called special or regular meeting of the Members.

(5) A Director may resign at any time by giving notice thereof in writing to the Chairman of the Board, the Secretary, or to an executive officer of the Corporation. The resignation will be effective the later of when notice is delivered or the effective date specified in the notice.

(6) A Director may be removed by a two-thirds vote of the other Directors in office, only for cause. A Director may be removed by the Members only for cause by simple majority vote. The loss of employment or affiliation with a member institution or member organization or the failure to meet the qualifications for Directors as set forth in the BID Act or BID Ordinance constitutes cause. A Director who loses his or her employment or affiliation with a member institution or member organization or otherwise fails to meet the qualifications for Directors set forth in the BID Act or BID Ordinance shall promptly notify the Board of Directors in writing.

(7) The Board of Directors, at its first regular meeting, and annually thereafter, shall elect, by majority vote, one (1) Director as Chairman of the Board and one (1) Director as Vice-Chairman of the Board, each to serve for a term of one (1) year. The Chairman of the Board shall preside at all meetings of the Board of Directors at which he or she is present, and shall perform such other duties as may be required of them by the Board of Directors. The Vice-Chairman of the Board, in the absence of the Chairman of the Board, shall preside at its meetings and each shall perform such other duties as may be required by the Board of Directors.

Section C. Meetings of the Board of Directors.

(1) Regular meetings of the Board of Directors shall be held quarterly. Special meetings shall be called at the discretion of the Chairman of the Board or at the request of one-third (1/3) of the Directors in office. The second quarterly meeting of the Board of Directors in each fiscal year shall constitute its annual meeting.

(2) The time and place of all meetings of the Board of Directors shall be designated by the Chairman of the Board. The meetings may be held within or without Silver Spring BID Area.

(3) At least ten (10) business days' notice shall be given to each Director of a regular meeting of the Board of Directors. A special meeting of the Board of Directors may be held upon notice of five (5) business days. Notice of a meeting of the Board of Directors shall specify the date, time and place of the meeting, but, except as otherwise provided in the BID Act or BID Ordinance need not specify the purpose for the meeting or the business to be conducted. Notice must be either delivered personally to each Director or mailed (including the sending of a facsimile or by electronic mail) to his or her business address. If such notice is given by mail, it shall be deemed

delivered when deposited in the United States mail properly addressed and with postage prepaid thereon. If such notice is given by facsimile, it shall be deemed delivered when transmission is confirmed by the sender's facsimile device. If such notice is given by electronic mail, it shall be deemed delivered when it enters the recipient's email server system. Notwithstanding the foregoing, a Director may waive notice of any regular or special meeting of the Board of Directors by written statement filed with the minutes or corporate records. Attendance at, or participation in, a meeting of the Board of Directors shall also constitute a waiver of notice, unless the Director at the beginning of the meeting, or promptly upon arrival, objects, on the record, to holding the meeting or the transacting business at the meeting and does not at that meeting vote for or assent to action taken at the meeting.

(4) Members shall be provided with reasonable notice of regular and special meetings of the Board of Directors. In the case of a regular meeting of the Board of Directors, publication of an annual schedule of regular meetings of the Board of Directors in a BID newsletter shall constitute reasonable notice to Members. In the case of a special meeting of the Board of Directors, the posting at the Corporation's office of a copy of the notice sent to Directors of such special meeting of the Board of Directors shall constitute reasonable notice to Members.

(5) Any meeting of the Board of Directors may be adjourned to another time without further notice other than by announcement at the meeting at which such adjournment is taken.

(6) One-third (1/3) of the number of Directors as fixed pursuant to these Bylaws shall constitute a quorum for the transaction of business at any meeting of the Board of Directors, except that, if a quorum is not present at a meeting, a majority of the Directors present may adjourn the meeting to another time, without further notice. Except as otherwise provided by law, the Articles of Incorporation or these Bylaws, all matters before the Board of Directors shall be decided by a majority vote of the Directors present at a meeting at which a quorum is present. Notwithstanding the foregoing, the Board of Directors may decide to amend the Bylaws, BID plan, as defined in the BID Act, and BID tax, as defined in the BID Act, only by a two-thirds vote of the Directors in office, at a meeting called for such purpose, subject to ratification of any such amendment by a majority vote of the members of the Board present and voting at a regularly scheduled meeting at which a quorum is present.

(7) Any action required or permitted to be taken at any meeting of the Board of Directors may be taken without a meeting if the text of the resolution or matter agreed upon is sent to all the Directors in office and all of the Directors in office consent to such action in writing, setting forth the action taken. Such consent in writing shall have the same force and effect as a vote of the Board of Directors at a meeting and may be described as such in any document executed by the Corporation. Such consent in writing shall be delivered to the Corporation.

(8) Any or all Directors may participate in a meeting of the Board of Directors, or a committee of the Board of Directors, by means of conference telephone or by any means of communication by which all persons participating in the meeting are able to hear one another, and such participation shall constitute presence in person at the meeting.

(9) All meetings of the Board of Directors shall be open to all Members of the Corporation.

Minutes of Board of Director's meetings shall be made reasonably available to all Members, the Montgomery County Executive and County Council.

Section D. Directors' Ethics and Conflict of Interest Standards.

Any director, individual, or any firm of which any director may be a member, or any corporation or association of which any director may be an officer or director or in which any director may be interested as the holder of any amount of its stock or otherwise, may be a party to, or be pecuniarily or otherwise interested in, any contract or transaction of the Corporation, and in the absence of fraud no contract or other transaction shall be affected or invalidated because of such relationship or interest; provided, however, that in the event that a director, or any firm of which a director is a member, or any corporation or association of which a director may be an officer or director, is so interested, such fact shall be disclosed or shall have been known to a majority of the Board of Directors of the Corporation. Any director of the Corporation who is also director or officer of or interested in such other corporation, association or firm may not be counted in determining the existence of a quorum at the meeting of the Board of Directors of the Corporation which shall authorize, ratify, or confirm any such contract or transaction, and may not vote thereat to authorize, ratify, or confirm any such contract or transaction.

Section E. Compensation of Directors. No director shall be paid for attendance at any regular or special meeting of the Board of Directors or be paid a salary as a director, but may be reimbursed for actual and reasonable out-of-pocket expenses incurred in the performance of such director's duties in connection with the BID.

Article V.

Committees

Section A. Executive Committee. By a majority vote of the Directors in office, the Board of Directors may create an Executive Committee consisting of one or more Directors including the Chairman of the Board, who will preside over the Executive Committee, the Vice-Chairman of the Board, the Secretary, the Treasurer, and, if still a Director, the immediately prior Chairman of the Board. Except as otherwise required by law or these Bylaws, the Executive Committee shall have such authority as the Board of Directors specifies for the management of the Corporation except the Executive Committee may not: (1) authorize distributions; (2) approve or propose to Members action that applicable law requires be approved by Members; (3) fill vacancies on the Board of Directors or, on any of its committees; or (4) adopt, amend, or repeal bylaws. The Executive Committee shall keep regular minutes of its proceedings and shall report the same to the Board of Directors when required. The Executive Committee is subject to the meeting, notice quorum and related rules and laws as the Board of Directors.

Section B. Other Committees. The Board of Directors may create other committee(s) consisting of Directors or other persons, which committee(s) shall have such authority as the Board of Directors may by law direct.

Section C. Attendance by the President. The President shall be entitled to participate in meetings of the

Board of Directors, the Executive Committee and all other committees, except portions of meetings in which the Board of Directors or such other committee discusses matters concerning the President. The President shall not be entitled to vote in his or her capacity as President.

Article VI.

Officers.

Section A. The Officers of the Corporation shall be a President, Vice President, a Secretary, a Treasurer and such other Officers as may from time to time be deemed advisable by the Board of Directors. Officers shall be chosen by the Board of Directors. The Secretary and Treasurer must be chosen from among the pool of Directors. Any two or more offices may be held by the same individual, except for the offices of President and Treasurer. The Executive Director of the Corporation shall serve as President. The Board of Directors shall select the Executive Director. If at any time the position of Executive Director shall become vacant, the Executive Committee shall designate an Acting Executive Director. During any period in which the position of Executive Director is temporarily vacant, the Chairman shall temporarily serve as President of the Corporation.

Section B. All of the Officers of the Corporation, except for the President, shall hold their offices for one (1) year terms, to

which they may be re-elected annually, and shall exercise such powers, and perform such other duties as shall be determined from time to time by the Board of Directors. The President shall serve until termination of his or her employment as Executive Director.

Section C. The Officers of the Corporation shall hold office until their successors are chosen and qualified. Any Officer of the Corporation, except for the President, may be removed by two thirds of the Directors in office, only for cause. The President of the Corporation may be removed, with or without cause, by affirmative vote of two thirds of the Directors in office. Any vacancy occurring in any office of the Corporation may be filled by the Board of Directors.

Section D. The President, Secretary, Treasurer and such other Officers as may be authorized by the Board of Directors may enter into and execute on behalf of the Corporation contracts, leases, debt obligations and all other forms of agreements or instruments, whether under seal or otherwise, permitted by law, the Articles of Incorporation and these Bylaws, except where such documents are required by law to be otherwise signed and executed, or where the signing and execution thereof shall be exclusively delegated to some other Officer or agent of the Corporation.

Section E. The duties and powers of the Officers of the Corporation shall be as provided in these Bylaws, or as provided pursuant to these Bylaws or (except to the extent they are inconsistent with these Bylaws or with any provision made pursuant hereto) shall be those customarily exercised by such offices, and shall be consistent with applicable law.

Section F. The President. The President shall be the president and chief operating officer of the Corporation and, subject to the control of the Board of Directors, shall perform all duties customary to that office and shall supervise and control all of the affairs of the Corporation in accordance with any policies and directives approved by the Board of Directors.

Section G. The Secretary. The Secretary shall be responsible for keeping an accurate record of the proceedings of all meetings of the Board of Directors, and such other actions of the corporation as the Board of Directors shall direct. He or she shall give or cause to be given all notices in accordance with these Bylaws or as required by law, and, in general, perform all duties customary to the office of secretary. The Secretary shall have custody of the corporate seal of the Corporation, and he or she, or an Assistant Secretary, shall have authority to affix the same to any instrument requiring it. When so affixed, it may be attested by his or her signature or by the signature of such Assistant Secretary. The Board of Directors may give authority to any Officer to affix the seal of the Corporation and to attest the affixing by his or her signature. The Secretary shall be responsible for preparing or supervising the preparation of the minutes of the meetings of the Board of Directors, any committees, and the Members and for maintaining and authenticating the records of the Corporation required to be kept under applicable law.

Section H. The Treasurer.

(1) The Treasurer shall perform all duties customary to that office, shall have the custody of and be responsible for all corporate funds and securities and shall keep full and accurate accounts of receipts and disbursements in the books of the Corporation. He or she shall deposit or cause to be deposited all monies or other valuable effects in the name of the Corporation in such depositories as shall be selected by the Board of Directors.

(2) The Treasurer shall disburse the funds of the Corporation as may be ordered by the Board of Directors, or its delegate, taking proper vouchers for such disbursements, and shall render an account of all his or her transactions as Treasurer and of the financial condition of the Corporation to the President and the Board of Directors at its regular meetings or when the Board of Directors so requires.

Section I. Compensation of Officers. No Officer shall be paid any salary or other remuneration for serving as such, but may be reimbursed for actual and reasonable out-of-pocket expenses incurred in the performance of such Officer's duties in connection with the BID. However, the Executive Director, President, and any other persons hired by the Board to assist in carrying out the functions of the Corporation, shall receive such compensation as may be approved by the Board of Directors from time to time

Article VII.
Managing Agent.

The Corporation may have a "Managing Agent." The managing agent shall be hired by the Board of Directors and may perform any or all of the Board of Directors' non-fiduciary duties. The managing agent shall not be a BID member or an affiliate of a BID member, but may be a property manager or asset manager of one (1) or more of the Properties located in the BID.

Article VIII.
Members.

Section A. The Corporation is a Membership corporation. Persons are eligible for Membership are set out in Article Sixth of the Corporation's Articles of Incorporation.

Section B. A Member may exercise its right to vote by completing such application form, if any, as the Board of Directors may provide and by delivering such form to the Secretary or such other Officer or agent as the Board of Directors may provide.

Section C. Members shall have voting rights with respect to election of Directors and such other matters as may be provided in these Bylaws or as the Board of Directors may designate from time to time as follows: Each Member shall be entitled to one (1) vote for each \$500,000 increment of the most recent assessment of its Real Property for ad valorem taxation purposes of the County, as such assessment is indicated on the Montgomery County Land Records ("Assessed Value"). If the Assessed Value of Real Property is less than \$500,000, then the Member shall be entitled to one (1) vote. If the Assessed Value of Real Property would lead to a fractional vote for a Member with regard to Real Property, then the number of any Member's votes for that Real Property shall be rounded up or down to the closest number of whole votes. A fractional vote of 50% or more shall be rounded up to the next whole vote, and a fractional vote of less than 50% would be rounded down to the next whole vote.

Section D. In no case shall the total number of votes assigned to any one (1) Member or to any number of Members under common control exceed thirty-three and one third (33-1/3) percent of the total number of votes which may be cast.

Section E. The Secretary shall maintain or cause to be maintained, a record of Members. After fixing a record date for a member meeting, the Secretary shall prepare or cause to be prepared an alphabetical list of the names of all of the Corporation's Members that are entitled to notice of that meeting of the Members. The list shall show the address of and number of votes each Member is entitled to cast at the meeting. The record date shall not be more than 70 days before the meeting or action requiring a determination of Members.

Section F. The Corporation shall hold an annual meeting of Members, and may hold such other regular meetings of Members as may be deemed desirable by the Board of Directors, each upon notice of at least twenty-one (21) days, at such times and places as are designated by the Board of Directors. A special meeting of the Members may also be called by the Board of Directors, or on request of twenty-five (25%) of the Members, upon at least seven days notice. The Secretary shall give notice of meetings by first class mail (or by hand delivery if the Secretary certifies in writing that such notice was delivered) or by telecopy to all Members of record (as defined by the BID Act) at the address of their properties or such other address they provide. A quorum at meetings of Members shall be constituted by Members having ten percent (10%) of the number of votes entitled to be cast, represented in person. Any matter for decision by the Members may be determined by majority vote of the Members present in person at a meeting at which a quorum is present.

Section G. Members shall vote in person. An organization that is a Member shall vote through its designated representative who shall appear in person to cast such Member's votes.

Section H. No Member may vote at any meeting of the Members if at the time of such meeting

such Member shall be delinquent by more than sixty (60) days in payment of any financial obligation to the Corporation.

Article IX.
Indemnification.

Section A. The Corporation shall indemnify, advance expenses, and hold harmless, to the fullest extent permitted by applicable law as it presently exists or may hereafter be amended (but only to the extent of the Corporation's assets, including applicable policies of insurance, without recourse to any Member or Member), any person ("Covered Person") who was or is a party or is threatened to be made a party to, or is otherwise involved in any threatened, pending or completed action, suit or proceeding whether civil, criminal, administrative or investigative in nature ("Proceeding"), by reason of the fact that such Covered Person is or was a Director or officer of the Corporation, or is or was serving at the request of the Corporation as a director, officer, employee or agent of another corporation, partnership, joint venture, employee benefit plan, trust or other enterprise, against all liability and loss suffered and expenses (including attorneys' fees) reasonably incurred by such person in connection with such Proceeding. Notwithstanding the preceding sentence, the Corporation shall be required to indemnify a Covered Person in connection with a Proceeding (or part thereof) commenced by such Covered Person only if the commencement of such Proceeding (or part thereof) by the Covered Person was authorized in the specific case by the Board. The payment of expenses incurred by a Covered Person in advance of the final disposition of the Proceeding shall be made only upon receipt of a written affirmation of the Covered Person's good faith belief that he or she has met the relevant standard of conduct required under applicable law for indemnification and an undertaking by the Covered Person to repay all amounts advanced if it is ultimately determined that the Covered Person is not entitled to be indemnified under this article or otherwise. Provided that no indemnification shall be made in respect of any claim, issue or matter as to which a party has been adjudged to be liable for fraudulent, willful, or wanton conduct or misconduct, breach of instruments of the Corporation, or gross negligence, or with respect to any criminal action or proceeding.

Section B. The Corporation may purchase and maintain indemnification insurance for any director or officer to the extent permitted by applicable law. Provided, however, that the Corporation's purchase or maintenance of such insurance shall not be deemed to alter or modify in any way the indemnification set forth in Section A hereof.

Article X.
Amendments.

Section A. Initial Amendment of Bylaws. Within one hundred and twenty (120) days of or such earlier time as may be provided by resolution of the Board of Directors, the Members shall, at a meeting called by the Board of Directors for such purpose, vote to ratify or to adopt amendments to the initial Bylaws. Members shall have the opportunity to propose amendments to the initial Bylaws by submitting proposals to the Board of Directors in writing at least fifteen (15) days prior to the date on which the meeting of Members will be held for purpose of voting on such proposed amendments.

Section B. Amendment of Bylaws. After the Members have had the opportunity provided by Section A of this Article X to ratify or adopt amendments to the initial Bylaws, the Bylaws may be altered, amended or repealed, or new Bylaws may be adopted only by a two-thirds (2/3's) vote of the Directors in office at a meeting called for such purpose, subject thereafter to ratification of any such amendment by a majority vote of Members present and voting at a regularly scheduled meeting at which there is a quorum.

Section C. Amendment of Articles of Incorporation. Amendments to the Articles of Incorporation may only be proposed by the Board of Directors. The Board of Directors may adopt a proposed amendment to the Articles of Incorporation by the affirmative vote of a simple majority of the Directors present at any meeting at which a quorum is present, subject to such amendment being submitted to the Members for approval, except where such approval is not required by law. The Board of Directors shall provide the Members with a recommendation that the Members approve the amendment, unless the Board of Directors makes a determination that because of conflicts of interest or other special circumstances, it should not make such a recommendation, in which case the Board of Directors shall provide the Members with the basis for that determination. For any amendment which must be approved by the Members, the Corporation shall give notice to the Members of the meeting at which the vote will take place and the notice shall state that the purpose, or one of the purposes, of the meeting is to consider the amendment and shall include a copy of the proposed amendment.

Section D. Severability. Every provision of these Bylaws is intended to be severable, and if any term or provision is invalid for any reason whatsoever, such invalidity shall not affect the validity of any other terms or provisions of these Bylaws.

Article XI.

BID Taxes.

Section A. The BID tax, as defined in the BID Act, shall be as is set forth in Section 12-610 of the BID Act.

Section B. The amount and method of allocation of the BID tax may be amended once annually by a two-thirds (2/3) vote of the Directors in office, at a meeting called for such purpose, subject to ratification of any such amendment by a majority vote of the Members present and voting at a regularly scheduled meeting at which a quorum is present.

Article XII.

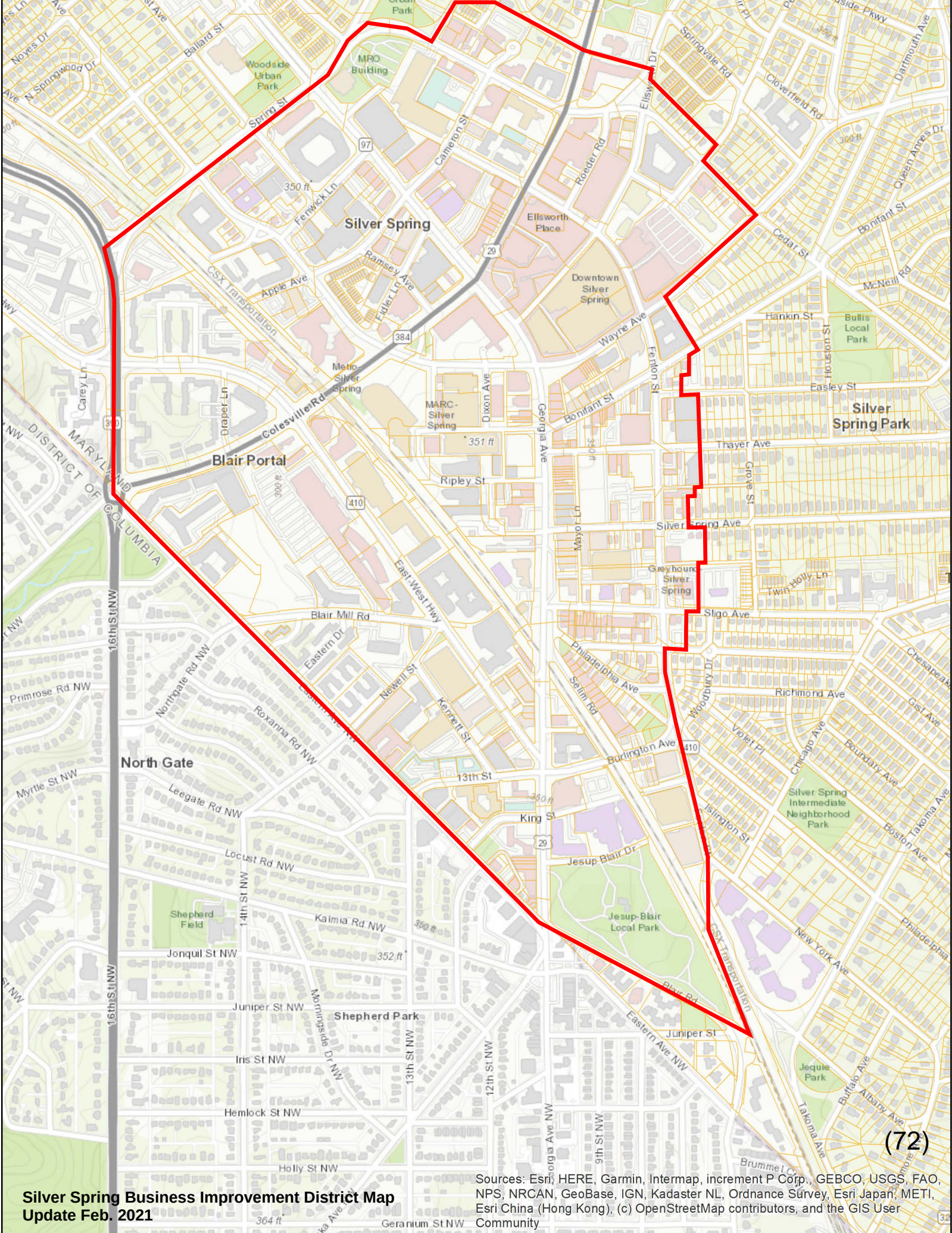
Miscellaneous Provisions.

Section A. Seal. The seal of the Corporation shall be circular in form and shall have inscribed thereon the words "Downtown Silver Spring Business Improvement District, Inc." and "Corporate Seal."

Section B. Checks. All checks, drafts or other orders for the payment of money shall be signed by such Officer or Officers or such other person or persons as the Board of Directors may from time to time designate.

Section C. Fiscal Year. The fiscal year of the Corporation shall coincide with the fiscal year of Montgomery County, Maryland.

Section D. Dispute Resolution. Any disputes arising with respect to any charge under the BID Act or any activity conducted by the BID shall be resolved through mediation, or, if mediation is unsuccessful, arbitration. The Board of Directors shall, when necessary, adopt procedures through which the BID will participate in such mediation or arbitration.



Silver Spring Business Improvement District Map
Update Feb. 2021

Sources: Esri, HERE, Garmin, Intermap, increment P Corp., GEBCO, USGS, FAO, NPS, NRCAN, GeoBase, IGN, Kadaster NL, Ordnance Survey, Esri Japan, METI, Esri China (Hong Kong), (c) OpenStreetMap contributors, and the GIS User Community

From: [Steve Silverman](#)
To: [Riemer's Office, Councilmember](#); [Camacho, Carlos](#); [Kunes, Dave](#); [Smith, Gene](#); [Silverman, Ken](#); [Rodriguez, Reemberto](#); [Drummer, Bob](#); [Hucker's Office, Councilmember](#); [Murillo, Julio](#); [Navarro's Office, Councilmember](#); [Friedson's Office, Councilmember](#); [Katz's Office, Councilmember](#); [Jawando's Office, Councilmember](#)
Cc: [Charles K. Nulsen III](#)
Subject: 03-21 SSBID Issues
Date: Wednesday, March 17, 2021 8:36:59 AM

[EXTERNAL EMAIL]

Dear All: on behalf of the proponents of the SSBID, please see issues below that we would request be part of the discussion about 03-21 when it comes to the joint GO and PHED committees on March 25. These are, of course, not the only issues which need to be raised, but these are issues that should be considered.

ISSUES

1. Funding: the legislation needs to be amended to reflect similar funding options as the Urban District(UD)e.g. add option for General Funding and add language, if needed, to make certain that optional method revenues will be paid to the BID through whatever mechanism continues the payments now made to the UD.(see UD law 68A-4a 3,4 and 5).
2. Residential properties: Under the state law and proposed bill, residential properties are NOT subject to the BID. They are taxed under the UD. The budget to be approved by the County must reflect that loss of revenue and a replacement source of funds,e.g.general funding.
3. Budget: The budget must reflect that certain expenditures incurred by the UD should not be part of the BID budget obligation,e.g.Annual Parade,Jazz Festival.They should be paid by the County, although the BID could manage them at no cost to the County.
4. Delivery of Services: It is anticipated that in order to implement the legislation, a separate agreement will need to be executed similar in nature to the agreement between the County and Bethesda Urban Partnership(BUP). The BUP agreement provides the BUP with County money in exchange for the BUP delivering services. The SSBID agreement is anticipated to require the BID to pay the County for delivery of clean and safe services currently provided by the UD through County employees. The same level of services will be delivered to the BID by County employees reflecting the scope and personnel service standards similar to MDOT requirements.
5. Board Composition. The proponents of the BID suggest that the legislation be amended to reflect the following Board composition: 3 large property owners(size to be determined);2 small property owners(size to be determined);1 business employing more than 75 employees;3 businesses employing no more than 25 employees.

State law caps the Board at 9 members so the proponents suggest that there be other individuals appointed by the Board, in an advisory capacity, including 1 member of the Greater Silver Spring Chamber of Commerce,1 member of the Silver Spring Citizens Advisory Board who lives within the BID boundaries, and 1 member of the non-profit community whose non-profit is within the BID boundaries. The proponents are open to other suggestions. These individuals will be able to receive all Board materials and can participate in Board meetings, but cannot vote due to the State cap on the number of Board members. .

This is consistent with the practice in D.C.

We look forward to continuing to work with the Council and Executive on this legislation.

Thanks Steve

Steven Silverman

PO Box 180

Burtonsville, Md. 20866

301-529-7996



SILVER SPRING CITIZENS ADVISORY BOARD

March 19, 2021

Council President Tom Hacker

[Delivered via e-mail]

Advice from the Silver Spring Citizens Advisory Board re:

SILVER SPRING BUSINESS IMPROVEMENT DISTRICT

Dear Council President Tom Hacker:

- **The SSCAB cannot advice support for the Silver Spring Business Improvement District (BID) at this time without a pause in the process to address a series of questions outstanding.**

The County Council drafted Bill 3-21, to establish the Silver Spring Business Improvement District (BID). The BID will be a private entity that assumes many of the functions currently handled by the Silver Spring Urban District (SSUD) under the direction of the Regional Services Director. It is proposed that the BID be managed by a board of directors made up of the property owners in the district, which is almost identical in size and form to the Urban District. Funding for the BID is to be from dues paid by members plus some funding from the County, though all of this funding is not entirely clear at present.

The BID would impose an unrepresentative and biased authority over the Silver Spring business community. The BID's Board members are likely to represent the large, national businesses located in Silver Spring and they will be wealthy, White, and absentee property owners. In contrast, 80% of the small business owners in the SS district are People of Color. The Office of Legislative Oversight (OLO) has found that there may be negative impacts on Racial Equity and Social Justice in the district under the BID. Additionally, the Office of the County Attorney has determined the County's ethics requirements are not applicable to the BID. This is problematic insofar as they are to be a private entity but tasked with providing services widely perceived as coming from the government.

Therefore, the SSCAB suggests to the Council and the County Executive that clarification be provided on several points prior to the County moving forward with the BID. These include:

1. What will be the County funding over and above the assessment tax?
2. What functions will be retained by the Urban District?
3. If the assessment tax is to go to the BID, how will the Urban District be funded?
4. If the BID is to replace the SSUD, will the BID hire the SSUD work force?
5. What recourse will small business owners have?
6. Should the County have a seat on the BID Board of Directors?

SILVER SPRING BUSINESS IMPROVEMENT DISTRICT

7. Should the BID be subject to the County's ethics requirements?
8. What are the responses to the questions raised by OLO about security and social services?
9. Why was half of Fenton Village excluded in the initial BID map?

While we are aware of BIDs in the region which have worked well and provided a wealth of valuable services, we also know of negative impacts of BIDs on small businesses and we have seen letters from individuals and groups expressing these concerns. **The SSCAB cannot advise support for the BID at this time without a pause in the process to address the questions posed above.**

Sincerely, on behalf of the SSCAB,

Lysette House*
Chair

Sofia Bushen*
Vice-Chair

Parliamentarian
Melanie Funder Kaye*

Secretary
Katherine Lucas McKay*

*(*Signatures on file)*

CC:

Marc Elrich, County Executive
Montgomery County Council Members
Reemberto Rodriguez, Silver Spring Regional Area Director
Members of the SSCAB

March 23, 2021

Honorable Tom Hucker, President
Montgomery County Council
100 Maryland Avenue
Rockville, MD 20850

Honorable Nancy Navarro, Chair
Government Operations & Fiscal Policy Committee
Montgomery County Council
100 Maryland Avenue
Rockville, MD 20850

Honorable Hans Riemer, Chair
Planning, Housing, and Economic Development Committee
Montgomery County Council
100 Maryland Avenue
Rockville, MD 20850

Dear President Hucker, Chair Navarro, and Chair Riemer,

We write this letter as business residents and property owners in Silver Spring, who have been following with interest the prospect for creation of a Business Improvement District (“BID”) through Bill No. 3-21. We have had an ongoing dialogue with the principal proponents of the BID, so as to better understand the operational characteristics, and to make suggestions where we feel we can be constructive. We want to bring our collective thoughts to you, as the Council begins its deliberations about the Bill. This Bill will clearly be the model for other future BIDs in the County.

As a threshold premise, we want to make clear that we support the concept of the BID. There is little doubt that the current model of the Urban District is not achieving its promise, while BUP in Bethesda seems to flourish. Our thoughts below are offered with only a single goal – to ensure that the BID is structured so as to have the best possible chance to be both successful and financially sound, so that the BID will be able to accomplish its intended purposes of maintenance and marketing. Both elements are critical to the success of the BID in creating success for Silver Spring.

We offer the following thoughts and questions for your consideration:

1. The BID appears to be premised on the condition that it will not cost more than the current Urban District (UD) cost (i.e., the UD Tax).
 - a. How does the legislation prevent that future cost from exceeding the current cost?
 - b. Could a maximum rate be included in the legislation? If not, why not?
 - c. Will the UD tax rate will be reduced to zero for Silver Spring?
2. Funding

- a. Place a cap on the amount of the BID tax in the law. Allow the BID to request only up to that limit.
 - b. Add some flexibility by putting in a small “cushion” beyond the current rate to accommodate unanticipated needs in the future.
 - c. If current funding sources will not reach the needed amount, how will any shortfall be funded?
 - d. If parking revenues drop dramatically, how will the deficit in funding be made up?
 - e. Clarify that parking revenue is based on actual meter “collections.”
 - f. Allow funds to be transferred from General Fund? Currently UD can obtain money from the General Fund. See Section 68A-4(a)(4).
3. Operation
- a. If the private BID is to use County public employees, there needs to be a clear understanding of how that is to occur – presumably under a separate contract between the BID and the County. The content and terms of that contract are critical elements, along with Bill No. 3-21, of the package of actions that will comprise the BID. Having that contract negotiated and ready to sign or already signed, before Bill No. 3-21 is approved, is imperative. Since that contract will provide the labor to do the day-to-day work, the prospective BID members need to know that the obligation and ability to have the work completed is assured.
 - b. The agreement with the County must include standards for work by the BID employees, with specific guidelines such as job descriptions, pay, requirements for work, discipline, and termination.
 - c. The agreement must be clear in establishing how the BID can ensure that the required work will be completed and how the BID can discipline and terminate those who do not perform.
 - d. The agreement must be finalized before action is taken on the BID legislation, so that everyone involved has the same facts and expectations.
4. What are the management positions that will be associated with the BID? Which of today’s UD supervisory positions are planned to be retained? How will the BID control the performance of those in management/supervisory positions? Will these positions be direct BID employees?
5. Board of Directors (B/D)
- a. In the management of the BID through the B/D, there must be a careful balance between property owners (who will be directly paying the BID tax) and non-owners (who will not be

paying the BID tax). As the Council knows, it is always easy to increase a cost that will be paid by someone else. The BID should have input from and a voice for those who operate in Silver Spring, but the ultimate decisions on the scope of work that is to be funded by the tax should rest with those who are liable to pay the tax.

- b. For these reasons, and because it has successfully been in place for some time, we have looked to the criteria for seats on the Urban District board in considering board positions for the BID.
- c. Board of Directors of the district corporation should include:
 - (1) two persons representing property owners whose property does not exceed _____ acres;
 - (2) two persons representing property owners whose property exceeds _____ acres;
 - (3) two persons nominated by the Greater Silver Spring Chamber of Commerce;
 - (4) two persons representing optional method developers;
 - (5) One person representing a company in the business of property management or asset management.
- d. Qualifications for B/D should be put in the body of the legislation, not in the Bylaws. Use same approach as UD Advisory Board in Section 68A-5(a). Silver Spring is Section 68A-5(a)(3).
- e. Allowing non-members, such as small business owners, to fill seats on the B/D is good, so as to bring a broad perspective. There could also be a non-voting advisory group/panel to secure input from non-owners.
- f. There should be some seat(s) for people selected by the Chamber, as is the case for the Urban District. Having only one Chamber member, and only in an advisory capacity, would vastly reduce the participation by the Chamber and the benefits, talent, and experience it and its members bring. Since only Directors may serve on Committees, this gives the Chamber very little opportunity for involvement in the issues that directly impact its members, many of whom are small businesses. The BID should focus on being a “business” organization and Board. There are other opportunities for more broadly based organizations already in Silver Spring. Residents or tenants (who do not seem to be shouldering the cost of the effort), have other groups in which to participate and advocate for Silver Spring.
- g. The Bill should clarify that Directors will not receive compensation for serving as Directors. However, the Bill will then need to further clarify the possible conflict between the limit on Director compensation with possible compensation, provided under the Bylaws, for certain positions as officers of the BID, where those positions must be held by directors.

6. General mechanics.

- a. What services and facilities does the County/UD “generally provide” that BID will now provide or not provide?
- b. Will BID be responsible for repair and replacement of facilities? (Sidewalks; streetlights; signage; SWM/SD facilities?)
- c. What is the allocation of responsibility between the BID and MCDOT regarding maintenance of roadway medians?
- d. Does BID maintain:
 - (i) Veterans Plaza?
 - (ii) SE corner of Wayne and Georgia?
 - (iii) Downtown Silver Spring fountain area?
 - (iv) Cameron Hill/Fidler Lane Park?

We appreciate the opportunity to provide these thoughts and questions. We hope that resolution of these issues will help assure that the BID is effective, that it can accomplish the purposes the concept envisions, and that Silver Spring can thrive as a result.

Very truly yours,

DocuSigned by:

Avi Halpern

Avi Halpern

Vice President, Corporate Real Estate
United Therapeutics

—DocuSigned by:

Paul Weinschenk

— 6001980E4080490 Paul Weinschenk

President of Retail Division
Peterson Companies

- DocuSigned by:

Bryant Foulger

127-1838FC026453
Bryant Foulger

Chairman
Foulger-Pratt

DocuSigned by:

Revised by
P. Bruce Lee

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President & CEO
LDG INC

From: Abbe Levin <abbe@chucklevins.com>

Date: January 18, 2021 at 11:40:15 AM EST

To: Tom Hucker

<tom@tomhucker.com>, county.council@montgomerycountymd.gov

Subject: Bill 3-21 BID Proposal

As a property owner in downtown Silver Spring I am writing to the council to express my concerns about the proposed BID in Bill 3-21. There are obvious inequities in the current business plan which weigh against the many small business and property owners in this area. Before approving and moving forward with this proposal more needs to be done to assure that small building owners and businesses are being provided fair representation in the BID. Currently the proposed Board of directors will consist of three small business owners and six representatives from large real estate developers & management companies. Furthermore, it appears votes on dues, promotion, board members, etc. will be based in part on how much a property pays in BID taxes. As written right now control over the BID favors the large properties with no recourse for the small owners & businesses. One large property vote could conceivably outweigh 10-15 small business and property owners unless a solution is instituted, such as one property one vote. I am also concerned about the timing of this proposal. Are we creating an additional burden with a new BID tax on many of the local restaurants, businesses and even some landlords that have essentially been closed and had little or no revenues for over a year?

If the goal is to improve the downtown Silver Spring business district, then a proposed BID needs to be inclusive so all parties can fairly work together to achieve this goal. To create a situation where you pit small businesses & owners against the larger ones at the outset is **not** creating the atmosphere I am sure everyone involved would desire. All interested parties need to be allowed involvement, which means a more equal standing, so a true partnership is created. Perhaps this proposal should be pushed back for discussion at a later date as the full financial impact of the pandemic has yet to be fully realized on businesses in downtown Silver Spring.

Respectfully,

Abbe Levin
Property Owner

&

Partner in Charles and Margaret Levin Family Partnership



February 20, 2021

Bill: 3-21 Establish Business Improvement District

Dear Council Members:

Fenton Village, Inc. (FVI) **objects to Bill 3-21 to establish a Business Improvement District in Silver Spring.** and urges the Council to reject this proposed privatization of Silver Spring.

The application for the BID proposes a governing model taken right out of 17th century colonial times. The owners of the highest appraised properties will have all the votes. We did a quick average and found that Thayer & Spring would have more votes than 6 properties along the east side of Georgia Ave.

Montgomery County and Silver Spring have a long history of racism. As late as the mid-1990s, the County refused to promote the diversity of businesses in Fenton Village, because they saw the County as a white bedroom community, as per Main Street study. Fenton Village's infrastructure was left to rot.

And now, when these businesses, the majority owned by minorities, have a chance to capitalize on the new popularity of Silver Spring, you are considering a proposal which takes away their rights to representation and self-determination. If this proposal passes:

- **Small business owners will NOT have a vote** on who represents them.
- **Small business owners will NOT have a vote** on marketing choices
- **Small property owners will NOT have a vote** on Board representation or marketing.
- **Wealthy, mostly white developers** who don't live in Silver Spring, **will choose which minorities are allowed on the Board.**

The fact that the Council is even considering a bill that disenfranchises the **400***** small business owners in Silver Spring, undermines the credibility of Council's commitment to racial equity. ***

Planning Staff 2020 figures from on-going downtown Master Plan process – approximately 200 in Fenton Village

We understand that there are problems in Silver Spring, but believe that if the Urban District was fully funded these problems could be solved within the current democratic government processes. If you are really interested in equity, then you will find a way to solve these problems without turning our cities over to wealthy overlords and perpetuating the County's racist/classist history.

Sincerely,

Fenton Village, Inc.

Board of Directors

Solomon Abdella

Carmen Camacho

Lene Tsegaye

Susan Peterkin

Selam Tefera

8204 Associates LLC
8204 Fenton St Silver Spring, MD 20910 240-731-5566

Montgomery County Council
Attn: Tom Hucker
Council President

February 23, 2021

Re: February 23 Council Hearing on
a Silver Spring BID

Dear Council Members:

I'm Mike Gerecht with 8204 Associates, owners of 8204 Fenton St. and 903 Silver Spring Ave. We have been in Silver Spring over 30 years and for many years had a business of over 100 employees. I have been active with Fenton Street business issues all that time, serving on the Citizen Advisory Board, Redevelopment Committee, Fenton Village Merchant Association, and in other capacities.

I'm quite familiar with BIDs, as for many years we published a newsletter on community development that covered such issues, and I find this proposal quite problematic on several levels.

First, I am surprised we were never formally informed about this proposal, as it directly affects us. We routinely are notified of nearby development, with details on how to comment. We received nothing regarding this proposal. The sole reason we knew about this proposal was due to the efforts of Fenton Village, Inc., led by Karen Roper. Frankly, this appears to be an effort to slip legislation in via the back door, and not the open fashion Montgomery County is known to prefer.

I am also disturbed that this proposal was introduced at a time when most businesses have been focused all year on surviving COVID. Larger businesses have the luxury of staff to advocate on issues. I have had little time this year for anything but helping my tenants survive. Shame on those who would push through a proposal affecting small business when they are in no position to review it.

I also want to point out that though BIDS do have great merit, they are most useful in large urban areas with distinct neighborhoods that otherwise can't readily get their specific needs addressed, and they are generally intended for areas that don't already have an organization to provide those services.

But Silver Spring already has an Urban District that has served us well for decades. As a public entity it can easily be held accountable and the needs of all business owners in the area are addressed equitably. So why replace what works? What would a BID offer that the Urban District doesn't?

BID proponents argue more effort could be put on marketing to draw people and business to Silver Spring. Yet in the past twenty years since Downtown Silver Spring breathed new life into the area there has been significant, ongoing development---and even the loss of Discovery---the largest employer in one of the largest buildings in Silver Spring---was just a temporary blip! Clearly Silver Spring is drawing considerable interest as is. Marketing dollars don't benefit small business owners, though they'd be helping pay for it. We

have a Chamber of Commerce that can tout the benefits of Silver Spring, and larger business owners can always jointly market as they see fit on their own dime

A “private” BID means there is no longer public accountability to ensure costs and services are kept equitable for all. Small property owners can ill afford what larger businesses can afford simply because a private BID may choose to hire more and higher-paid staff run out of more expensive offices.

Let’s focus on services. Currently events are staged throughout Silver Spring to benefit all areas in downtown equally. What’s to prevent a BID from focusing its efforts (events, streetscape, promotion and homeless/crime prevention efforts) on areas where new larger buildings are located, versus in Fenton Village or other areas, filled with small and mostly minority-owned businesses?

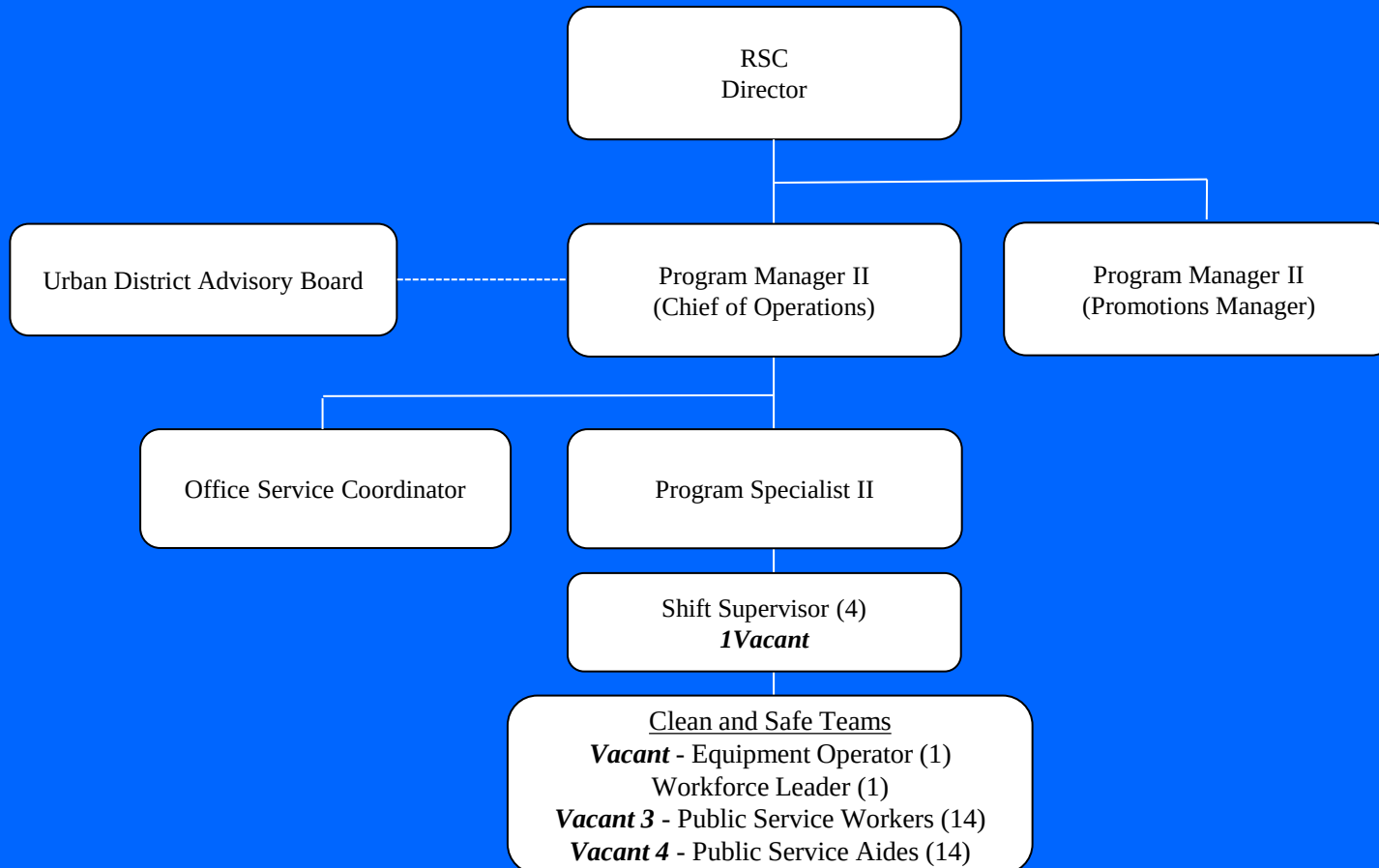
Last, but perhaps most importantly, many of Silver Spring’s small businesses have been here from the days when Silver Spring was struggling, but they stuck it out, and their determination to stay helped Silver Spring turn around. Is it equitable, now that Silver Spring has become desirable, to cast them aside in favor of a proposal put forth by (and favorable to) deep-pocketed newcomers?

No doubt the Urban District, as with any effort, can be improved. But please, shelve the idea of a BID or other alternative until businesses aren’t struggling with the challenge of a COVID economy, and at that time set up an independent task force to explore options for improving services in Silver Spring.

Thank you,

Mike Gerecht
Managing Partner
8204 Associates

Silver Spring Urban District Organizational Chart



ONE MONTH WITH THE SSUD RED SHIRTS

A preliminary highlight of the activities, responsibilities, and contributions of
the Silver Spring Urban District Staff and Administrators

Produced by: Carson E. Henry III

SAFE

CITY WATCH- Documented or Intervened Activity Summary

- **6/12 – Hit and Run** – “At approximately 2:50pm, June 12, 2021, a Caucasian woman in her late forties, was crossing Ellsworth Street on the east side. She was hit by a four-door white Honda with Virginia tag: UMG4611. A passenger in the car got out of the car and "strong armed" robbed the woman of her cell phone as she laid in the crosswalk. The police were called provided a detailed account.” - Red Shirt Patrol Unit
- **6/16 – Attempted Car Theft**- “At 9:15am while cleaning up the civic center, I noticed two teenage boys with ski mask sitting on the wall. I went back to cleaning, that’s when I noticed an officer running down the sidewalk. I then notice the officer hide behind a brick wall of the Chick-fil-a. The officer peeked around the corner to see the two masked teenagers and gave chase. The officer chased one of the Teens up the stairs.” – Red Shirt at the Plaza
- **6/29 - Pride on the Plaza** – “I would also like to recognize the work done by Officer Kang in his interactions with a potential disruptor. **An urban crew member** motioned to Kang and brought to his attention a man, who was with his young family, vocalizing his dissatisfaction with the event. Officer Kang immediately began a conversation with the man and his family. After a few minutes the man decided to leave the plaza. He was telling Officer Kang he wanted to begin quoting from the bible, which he had in his hand, and tell everyone they were going to hell. Kang's ability to deescalate and bring about a positive resolution saved everyone from an unnecessary distraction.” – Community member attending event
- **Many days in June - illegal signs**- Repeat offender tends to come out every year when the weather gets warm and tape letters addressed to the current president. Referrals made to local homeless outreach unit.
- **7/7 – Vandalism of Police and public property & attempted assault on Red Shirt** – “Around 1:50 PM there was a call on the radio of staff member in needed assistance at the 8110 Georgia SSUD building. The Red Shirt staff intervened with a man who was egging police cars in the parking lot. Upon intervention, the man turned his attention to the red shirt and the staff’s vehicle and began egging our team member and attempting to physically harm staff. All red shirts in the vicinity (~20) responded to the location within minutes to provide a barrier between the man and deescalate the situation. Staff immediately flagged down several officers who jumped into action and apprehended the individual 2 blocks away from the altercation.” - Unit Leader, Shift Report
- **7/7 – Illegal fireworks at Veterans Plaza**- Red shirt staff were able to identify and inform police of multiple individuals setting off fireworks in Veteran’s Plaza and the adjacent garage.



- **7/9 - Police Request for Vendors' Information Card-** “At approximately 6:54 PM on 07/09/21, while standing at the intersections of Colesville Road and Fenton Street, one of the police officers on bike approached a Red Shirt and asked if he had any of the vendors' information cards. The SSUD created handouts on 6/23 in response to reports of illegal street vending at Veterans Plaza to inform street vendors of illegal practices and encourage permitted use of public space. The officer asked the Red Shirt to provide the card to a vendor that was selling on Fenton Street on the side of Chick-fil-A at 825 Ellsworth Dr.” - Red Shirt Patrol Unit

CLEAN

SPECIAL RESPONSE – Direct Action and Planned Intervention Summary

The following is a summary of calls or actions, outside of the regular maintenance schedule, that prompted intervention by staff of the Silver Spring Urban District. *Note: staffing shortages, special investigations, and interagency coordination are the primary contributors to actions listed as “in progress”.*

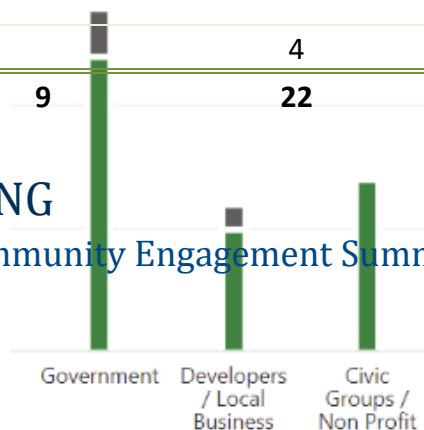


Calls by Status and Type

Row Labels	Community Reported	County Reported	Redshirt Reported	Grand Total
Completed	10	5	13	28
Graffiti	1	3	2	6
Human Waste	1			1
Illegal Signs	4			4
Property Damage	1		3	4
Weeding	1		2	3
Other	2	2	6	10
In progress	7	3	5	15
Pest Control	1			1
Property Damage	2	2		4
Weeding	3		4	7

Other	1	1	1	3
Not started	2	1	4	7
Graffiti		1		1
Human Waste	1			1
Other	1		4	5
Grand Total	19	9	22	50

WELCOMING GOOD-WILL AMBASSADOR- Outreach & Community Engagement Summary



Program Manager II Meet & Greet:

Completed: 24

- ✓ Government Agency Representatives: 12
- ✓ Developers/Local Business: 5
- ✓ Civic Groups/No-profits: 7

Upcoming: 3

Special Event Requests:

Veterans Plaza:

- Daily support (Special guest relations tent, band performances, dance exhibitions, farmers market, etc.)
- 6/20 Fit Fathers Day
- 7/11 One Ethiopian Fest 2021



Jesus House (Road Closure and monitoring)

- 6/19 Food distribution
- 7/4 Friends & Family Day Celebration Service

DTSS Rotary Club

- 6/12 Fenton St. Clean up

Fliers and Intentional Community Outreach:

- ❖ 6/23 Fliers: CE Kickoff Quarterly Reimagining Public Safety Update - June 30, 202
- ❖ 6/23 Fliers: Illegal vending awareness and diversion (In partnership with staff at Civic Center)
- ❖ 6/30 Door to door Business engagement outreach on Georgia Ave.

Other Services provided, but not enumerated:

Lockouts

Car jumpstarts

Graffiti reports and abatements

ADDITIONAL HIGHLIGHTS

STRATEGIC PLANNING – Administrative/Operational Adjustment Summary

- **Introduced alternating “all-hand-on-deck” self-directed team Central Business District (CBD) streetscape maintenance blitz strategy.** Modified weekly all-staff meeting by outlining a plan for major streetscape maintenance project. The team Implemented a large-scale coordinated effort. The all staff voted on a strategy to approach a full team zone cleaning and outreach initiative, with special consideration and planning around inclement weather conditions. For the first time, almost the entire staff met at Blair Park to begin a full compliment CBD cleaning initiative. *Additional staff monitored the SSUD Hotline and (2) staff were stationed at Veterans Plaza to maintain a visible presence.* The project hugely successful.
- **Updated radio “10 codes”.** New codes were created to: guide communication of personal or public safety concerns; provide location-specific updates; and encourage a more professional use of 2-way radio system.
- **Implemented training and pilot use of Microsoft Teams to augment radio communication.**
 - Added real-time picture sharing to augment radio communication for developing situations and clean/safe response actions.



- Distribution of daily events and repository of information to assist with visitor relations.
- **Experimented with the of Microsoft Planner** Utilized as a Computer–Assisted Dispatch (CAD) or work tracker to document progress toward completion of tasks and intra-agency coordination of projects and community response actions.
- **Reintroduced partner/buddy unit** dispatch to address staff safety and efficiency concerns.